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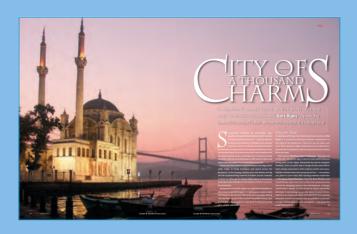
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ith the number of new orders increasing all the time, it's clear our clients are still passionate about yachts, and there are some spectacular opportunities available."

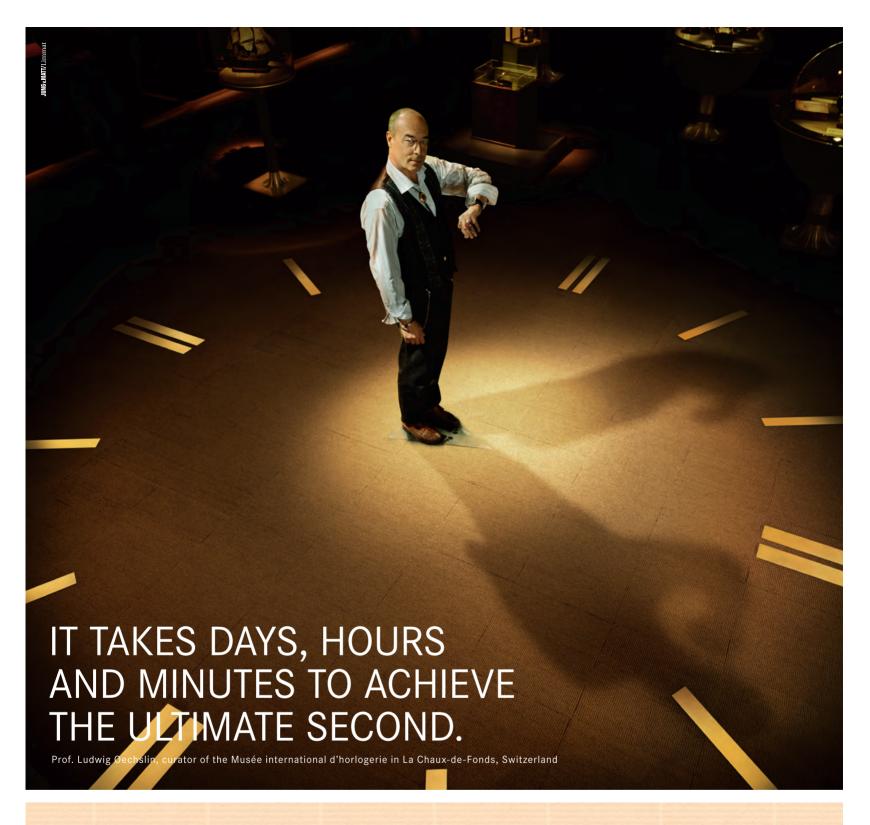
These encouraging sentiments from Michael Payne, the new CCO of Camper & Nicholsons, hint at good times to come in 2012, and this issue of & celebrates the finest yachts, destinations and events. Travel steers to Istanbul and the South Pacific, and our insider guide to the Caribbean is an essential read for all those planning a winter charter around the islands.

Also on the charter front, Camper & Nicholsons' experts in our Monaco, Antibes and Palm Beach offices wax lyrical on the destinations in which they would ideally choose to cruise.

With Christmas on the horizon, we have scoured the best boutiques to find the finest gifts to take with you on board; or if you are feeling particularly flush, why not buy the yacht on which to take them? We profile many of the most exceptional superyachts currently on the market – as well as those available for charter.

Above all, as 2012 hovers on the horizon, be assured that Camper &

Nicholsons will continue to meet all your luxury yachting needs – both through its worldwide offices, which have seen some exciting new staff additions in recent months, and online with our newly designed and innovative website at www.camperandnicholsons.com



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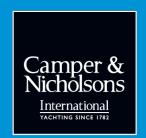
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W W W . A S P I N A L of L O N D O N . C O M

LUXURY LEATHER ACCESSORIES GIFTS



NEW APPOINTMENTS AT CAMPER & NICHOLSONS

Eric de Saintdo, executive chairman and CEO

Having been appointed executive chairman and CEO of Camper & Nicholsons on a temporary contract earlier in 2011, Eric de Saintdo has now assumed both roles in a permanent capacity. De Saintdo's supervising role in the corporation was confirmed after he demonstrated invaluable management skills and exciting vision for the company. Thanks to his specialised knowledge of the

market and appreciation of corporate values, de Saintdo has laid the foundations for a promising future. He is extremely well regarded within the luxury yachting industry having successfully transformed the Cannes International Boat and Yacht Show from an annual yachting affair into a celebrated international event. Considered to be one of the central players in the international yachting market, de Saintdo says, "I am honoured and excited to accept such a position

within one of the most celebrated companies in yachting, and I look forward to continuing and expanding Camper & Nicholsons' authority within the industry.

Michael Payne, CCO

After 17 years of experience working for Camper & Nicholsons' Brokerage division, and having established himself as one of the most respected brokers in the industry, Michael Payne has recently accepted the role of CCO in the company.

Payne has long been actively involved with all aspects of the yachting industry and has a wealth of experience and knowledge and a first-class reputation. In his new role he will oversee all aspects of the company's Brokerage division and will be responsible for the sales teams. "It is an exciting time for Camper & Nicholsons," confirms Payne. "I'm delighted to accept this opportunity to play a key part in our new ventures."



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PARTNERSHIP WITH CAMPER & NICHOLSONS MARINAS

amper & Nicholsons is delighted to announce the agreement of a strategic partnership with Camper & Nicholsons Marinas — a company that has specialised in marina and waterfront development for more than 40 years. The new partnership extends a number of benefits to our clients, including exclusive berth ownership opportunities and access to expertise on marinas and berthing.

Kurt Fraser, sales & marketing director for Camper & Nicholsons Marinas, says "Our teams share the same values of quality



and service excellence. We welcome this opportunity to help meet the berthing needs of Camper & Nicholsons' clients."

Furthermore, Camper & Nicholsons broker now have the ability to market and sell marina berths worldwide.

Additions to the Charter Management team

With the expansion of its management team, Camper & Nicholsons welcomes DJ Kiernan as its new director of Charter Marketing, Worldwide. Kiernan's new position was confirmed six months after he joined Camper & Nicholsons as director of Charter Marketing in the US, during which time he demonstrated impressive management skills. Kiernan has worked in both marketing and management roles in the yachting industry. Prior to joining Camper & Nicholsons he successfully set up and managed Feadship's charter division.

Joining Kiernan in the Charter Marketing Division in Monaco is Alex Garro as senior charter manager, and Nathalie Andreu as charter manager. Garro spent the last six years working with a smaller brokerage house as a charter manager. Prior experience includes working as crew on yachts, and 14 years in sales management roles.

Andreu has most recently worked in yacht management, before which she worked in sales, management and charter marketing.

Camperandnicholsons.com

If you haven't recently logged onto www.camperandnicholsons.com, it's time you did as we recently launched our new website. The site has been meticulously redesigned to ensure that pages are easy to navigate and packed with comprehensive information, including breaking daily news on the yachting industry.

Clients can now access privileged areas via password-protected entry, simply by speaking with their charter and/or sales brokers to set up this facility. Users can also build a My Account page — a valuable and informative tool that allows those who have registered to access recently viewed yachts and create their own searches. When browsing listed yachts, readers are presented with up-to-date information and photographs, along with zoomable deck plans and maps. The website also has a comprehensive charter section with insider tips on up-and-coming cruising destinations, enabling readers to keep abreast of charter trends.

Showcasing on the site's homepage is the company's new corporate video, a production

that demonstrates Camper & Nicholsons' powerful presence in the world of yachting. Future developments regarding Camper & Nicholsons' technological advances and offerings will be announced over the next few months.







YOGI RECOGNISED FOR INSPIRATION

nnovation is always a rewarding quality for which to be recognised, and the 60m (197') Yogi, sold and project managed by Camper & Nicholsons' Fernando Nicholson, was recently awarded the coveted prize of Most Innovative Yacht of the Year 2011 at the Yachts Magazine awards ceremony during the Cannes International Boat Show.

Yogi, built by Proteksan Turquoise with design by Jean Guy Verges, certainly earns her reputation for innovation. Among her finest features are oversized windows and portholes along her hull, and a large pool on the main deck aft with a glass skylight looking down onto a beach club area on the deck below. The lower deck also offers access to the bathing platform and a side balcony.

Yogi accommodates 12 guests in six staterooms, including a master suite and VIP stateroom on the main deck, and three double cabins and one twin cabin on the lower deck, as well as 15 crew.

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SHOWBOATS DESIGN AWARDS

n the 25 October, more than 300 superyacht owners, designers and industry leaders gathered for the annual *ShowBoats* Design Awards ceremony in Florida's Palm Beach. Camper & Nicholsons congratulates all the winners and, in particular, those from the Camper & Nicholsons' fleet. The award for best Interior Design for a displacement motor yacht of 100' — 199' went to Remi Tessier for the 55m (180'7) Kahalani. Built by Feadship in collaboration with Camper & Nicholsons broker Alex Lees Buckley, Kahalani is for private use only. Her exterior is a modern take on the classic DeVoogt/Feadship design, and incorporates bespoke exterior furniture by Remi Tessier. The award-winning interior combines oiled ebony flooring, high-gloss Makasar ebony units, highly polished stainless steel detailing, sycamore and silver-leaf ceilings, specially hand-crafted wall finishes, custom loose furniture and soft furnishings, and Calacatta marble bathrooms. At her launch, Henk deVries announced that Kahalani had one of the highest levels of finish ever delivered by the Feadship yard.

The Exterior Design & Styling Award for a semi-displacement motor yacht went to Langan Design Associates for the 42.2m (138'8) Calliope. Built by Holland Jachtbouw with Langan Design Associates, Calliope is an all-aluminium gentleman's yacht. A high specification and extreme comfort were prime objectives, with noise and vibration issues rating as high priorities. Her masculine lines have a traditional feel, and atop her distinctive blue hull her three decks feature an integrated bridge that contributes to her classic profile. Calliope is available for charter in the Caribbean this winter through Camper & Nicholsons.







Young Designer of the Year Award 2011

Camper & Nicholsons congratulates Michael Givens, winner of the Young Designer of the Year Award for his project KT during the *ShowBoats* Design Awards evening in Palm Beach, US (see left).

Givens received the award before an audience of yacht owners and influential members of the superyacht industry. As the winning designer, he also gained complimentary entry to the two-day Superyachts Design Symposium, which preceded the prize-giving ceremony. He has also been offered a discretionary two-week work-experience attachment in an established yacht design office.

The other finalists are also celebrating as they have the opportunity to gain first-hand industry experience at Lürssen Shipyard in Germany.

Camper & Nicholsons thanks all those who submitted outstanding designs, in particular the Young Designer of the Year Award 2011 finalists Bill Coxon and Adam Koolman for Evolution, Jorge Jabor Pinheiro for Narwhal, Misha Merzliakov for Eva, Nick Mezas for R&R, and, of course, the winner Michael Givens for KT.

The competition, sponsored by Camper & Nicholsons, is for design students and recent graduates, and in the past has uncovered some of the industry's most innovative creative talent. Entries were submitted by youngsters from 15 countries, including the UK, the US, Italy, France, the Netherlands, New Zealand, Russia, India, Taiwan, Indonesia and Bangladesh.

EVENTS



FORT LAUDERDALE INTERNATIONAL BOAT SHOW

The world's largest yacht show celebrated its 52nd incarnation this year. Taking place between 27 and 31 October, the Fort Lauderdale International Boat Show hosted a range of the industry's most celebrated yachts.

Camper & Nicholsons had a number of yachts from its sales fleet on display, some of which are also available for charter, including the 43.3m (142') Incentive from Palmer Johnson, the 34.15m (112') Catalonian Spirit from Inace, the 34.1m

(111'9) Symphony II from Westport and the 23.5m (77'1) Happy Fish from Hatteras.

The week kicked off on the Tuesday evening with the annual Captain's Appreciation dinner hosted by the Yacht Management division of Camper & Nicholsons at The Blue Moon Restaurant. Camper & Nicholsons also hosted clients throughout the show with refreshments and lunch at the VIP café and terrace and a cocktail party hosted on Never Enough on the Friday evening.

Monaco Yacht Show Report

Camper & Nicholsons celebrated another successful Monaco Yacht Show in September, offering a fine display of yachts along with numerous social events to keep guests and clients entertained. This year, Camper & Nicholsons' impressive line-up included the 62.5m (205'5) Icon (co-presented with Merle Wood Associates), the 6om (196'8) Blue Eyes London from CRN, the 55.5m (182') Drizzle from Feadship, the 5om (164'4) TJ Esperanza from Amels, the 49.9m (163'7) QM of London from Benetti, the 43.3m (142) Enterprise from Perini Navi SpA, and the 37.14m (121'8) Marflow from Dutch Yacht Builders S.A.

A number of impressively attended social events also took place, including a cocktail evening at the Yacht Club de Monaco on the eve of the show's opening. The following evening saw Camper & Nicholsons hosting cocktails with *Elite Traveler Superyachts* and Ulysse Nardin aboard the 6om (196'8) Blue Eyes. On the Thursday, Camper & Nicholsons headed to the Monte Carlo Beach Club to host a gala dinner in association with Rolls Royce Marine and Barclays Wealth.





Newport Bucket Report

As official sponsor of the 2011 Newport Bucket Regatta, Camper & Nicholsons' brokers and clients were ready to cheer the 16 yachts set to race in this celebrated annual event. However, with an unwelcome visitor in the form of Hurricane Irene the organisers were forced to

cancel proceedings for the second time in the event's 25-year history. Fortunately, after a quick rethink by organisers, disappointment was forgotten as owners and crew enjoyed a new schedule of entertainment, including a golf tournament, evening events and an aerobatic display.

BROKERAGE

cannes, Monaco, Genoa and Fort Lauderdale shows, it's clear the industry has many fine yachts for sale, meaning buyers can be particular about finish. As

a result, the sales market has become an environment where quality prevails more than ever, and shipyards collectively face a challenge unlike ever before to deliver sophisticated yachts. With reasonable

prices and a wide choice in the offing, buyers are calling the shots. There was a strong presence of newly emerging markets at the shows, and many Russian, Asian and South American buyers took the opportunity to view the latest yachts.

Michael Payne, CCO of Camper & Nicholsons, says of the current market: "This is a challenging time for the industry. With the number of new orders increasing all the time, it's clear our clients are still passionate about yachts, which is fantastic. However, with the brokerage market so saturated, it has created a climate that demands high levels of proactivity. This winter, I believe the market will see a decent amount of sales as there are some spectacular yachts available."



Recent refits

Camper & Nicholsons has been busy on the refit front. Steen Christensen announced the completion of the extensive technical and interior refit of the 46.6m (152') Paraiso. The project, which was undertaken by Astilleros de Mallorca, included the installation of new engines and the redesign of the guest accommodation in a contemporary style. Furthermore, the thoroughly redesigned fore decks now offer considerably more dining and sunbathing areas. Paraiso is for sale at an asking price of €8,500,000.

Camper & Nicholsons' Jonathan Syrett also confirmed the completion of Ocean Phoenix's major, eight-month refit earlier this month. The



23.4m (76'9) motor yacht's interior and exterior underwent a complete overhaul and now boasts a fully re-conditioned deck and mast, a sanded hull, new equipment, galley, upholstery and interior layout with an additional crew cabin.



With her refreshed looks and layout, this remarkable sailing yacht is now ready for a new owner to enjoy her lighter, faster and improved performance. She has a revised asking price of €1,295,000.

RECENT SALES WITH CNI



Drizzle, 55.5m (182') Feadship, 2005

Asking price at time of sale €46,950,000



Pure Bliss, 43.3m (142') Palmer Johnson, 1997/2008

Asking price at time of sale US\$7,450,000



FX, 32.9m (107′1) Sanlorenzo, 2010

Asking price at time of sale €8,500,000



Boo Too, 27.4m (90') Pendennis, 2002

Asking price at time of sale €3,300,000

NEW CONSTRUCTION

Joining Camper & Nicholsons' fleet this month is the highly anticipated new Wider 150' (45.7m). This revolutionary project is the brainchild of Tilli Antonelli and Fulvio Di Simoni, the latter of whom is the yacht's designer and also founder of the Pershing Shipyard. The Wider 150' will be a composite yacht boasting numerous innovative features, including diesel electric propulsion, a 7m (23') pool, and a Tesla electric car. This 45.1m (147'1) motor yacht represents a truly unique purchase opportunity and is available through Camper & Nicholsons' David Seal, who will be working with the Italian yard to bring this concept to completion.



NEW TO THE SALES FLEET



Incentive, 43.3m (142') Palmer Johnson, 2004 Asking price US\$25,000.000



Family Day, 41m (134'6) Codecasa, 2007 Asking price €11,500,000



Navetta 33, 32.6m (107') Ferretti, 2008 Asking price €5,500,000



Blue Coast, 26.8m (88') Latitude Yachts, 2013 Asking price €6,650,000



Sofia 3, 42.7m (141′) Baglietto, 2008 Asking price €17,750,000



Far Niente, 34m (112') Hatteras, 1997 Asking price US\$6,500,000



Geni, 28.3m (92'8) Overmarine, 2009 Asking price €5,900,000



Ikarus, 25.6m (83′1) Maiora, 2010 Asking price €3,500,000



Oxygen, 42m (137'9) Baglietto, 2009 Asking price €16,500,000



Trotter, 32m (105')
Astillero Jorge R Chediek, 1991
Asking price US\$1,200,000



Noni, 29.8m (97'9) Azimut, 1999 **Asking price** €2,000,000



Low Profile, 24.9m (78'8) Sunseeker, 2007 Asking price US\$2.918.190

(charter)

sea&i rounds up the latest news from Camper & Nicholsons' charter fleet

THE DEFINITIVE GUIDE TO SUPERYACHT CHARTER

Camper & Nicholsons has launched its much anticipated 2012 *Charter Collection*. Once again, the annual has been released early due to rising demand for charters.

Every year, the superyacht industry notches up a gear as more yachts launch onto the market and greater numbers of charter areas open up for longer seasons. To reflect this rich diversity, this year's collection includes some of the most prominent yachts available during the winter and summer seasons, along with a real feel for the lifestyle and activities that typify each destination. If you don't receive your copy soon, contact your charter broker, see page 6.





ANTIGUA LINE UP

The Antigua Charter Yacht Show will once again christen this year's winter season in the Caribbean. From 4 to 10 December the beautiful island of Antigua will play host to the world's finest charter yachts, and Camper & Nicholsons has a fantastic selection confirmed for the event, including the 53.5m (175'6) Hurricane Run from Feadship, the 50m (164') Jo from Benetti, the 49.08m (160'9) Anjilis from Trinity Yachts, the 42.9m (140'8) sailing yacht Koo from Vitters Holland, the 42.28m (138'8) Calliope from Holland Jachtbouw, the 36.58m (120') Chosen One from Intermarine Savannah, and the 34.3m (112'6) sailing yacht Mystery from Nautor's Swan. Details of other yachts due to be displayed at the show will be released nearer the time. This is an industry-only event, but if you are interested in any of the yachts displayed, your Camper & Nicholsons broker can view them for you.

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ADDITIONS TO THE CHARTER FLEET

Camper & Nicholsons welcomes a number of new additions to its charter fleet

KOC

One of the most innovative examples of large yacht design from the renowned Dutch shipyard Vitters, KOO is a luxurious, fast cruising sloop. She reaches speeds of up to 15 knots under sail, is well equipped for comfort and leisure, and has an excellent crew.

- Length 42.9m (140'7)
- **Guests** 8
- **Cruising area** Caribbean (winter)
- Prices from US\$100,000 per week





MARGAUX

Margaux is a graceful motor yacht with contoured exterior lines, curved glass windows and generous exterior deck areas. Complimenting her superstructure is great attention to detail throughout her interior, enabling her to offer guests an outstanding combination of performance and uncompromising luxury.

- Length 35.7m (117'1)
- Cruising area South Pacific (winter & summer)
- Guests 6
- Prices from US\$59,000 per week

RESILIENCE

Boasting an array of facilities that encourage relaxation and entertaining, Resilience promises a first-class charter experience to all who board her. Ideal for formal and informal occasions, she has an open dining saloon as well as alfresco dining options on her main aft deck.

- Length 34.1m (111'1)
- **Guests** 8
- Cruising area Caribbean
- Prices from US\$40,000 per wee



IL CIGNO

With her classically styled exterior and modern and stylish interior, Il Cigno is one of the most popular classics available for charter today. She has a variety of lounging and entertaining areas, from her large saloon and dining area to her sky lounge, huge shaded aft deck and large sun deck.

- Length 41.7m (136'7)
- **Guests** 10
- Cruising area West/East Mediterranean (winter

& summer,

■ *Prices from* €82,000 per week



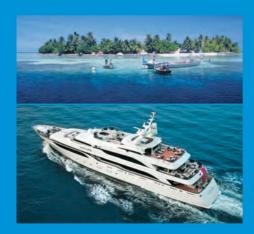


A SPECIAL OFFERING

Hurricane Run is one of the most sought-after motor yachts and is available for charter this winter at an unbelievable, one-off rate. Her clean lines and contemporary interior have led her to become a trusted option for guaranteed quality in the charter market. Outside, she boasts a vast multi-use sundeck and a full-width bridge deck lounge with full-width opening doors providing a spectacular terrace overlooking the sea. Her large aft deck provides access to an even larger swim platform, which is an excellent area from which to swim and do water sports. This 53.5m (175'6) motor yacht is available in the Caribbean this winter at a special weekly rate of US\$295,000.

(alternative cruising grounds)

Head further afield to discover a selection of lesser-known charter regions this winter



THE INDIAN OCEAN

The 64.5m (211'7) Silver Angel is heading to the Indian Ocean this winter. Vast in size, appeal and potential, Silver Angel is probably the highest-volume yacht of her length and is perfect for world cruising. Her interior is elegant and sleek while her exterior offers an impressive array of dining and relaxation areas. Silver Angel's weekly charter rate starts at €450,000.

ISRAEL

Cruise the beautiful waters around Israel this winter aboard the 43m (141') Eclipse. Her accommodation, designed by Terence Disdale, is split over three levels, offering guests privacy and space, and state-of-the-art entertainment systems can be found throughout her interior. Outside, she has a variety of decks catering for different needs, including a private sundeck complete with Jacuzzi, a vast main deck ideal for alfresco dining, and an aft swim platform designed to give guests easy access to a wide selection of watersports equipment. Her weekly charter rate starts at €125,000 per week.





THE ADRIATIC

The stunning 38.16m (125'2) Northlander is the perfect vessel on which to explore the Adriatic this winter. Northlander is a beautiful example of a tri-deck motor yacht with a spacious and elegant interior. On deck she has vast spaces for relaxation and entertainment, making her ideal for families and groups of friends. Northlander accommodates ten guests and her weekly charter rate starts at €90,000.

MARGAUX IN THE SOUTH PACIFIC

The graceful Margaux is chartering in the South Pacific this winter. Margaux's quality, attention to detail and originality compliment her remarkable engineering innovations, making her an outstanding yacht in terms of performance and luxury.

- Length 35.7m (117'1)
- **Guests** 6
- **Charter area** South Pacific (winter)
- Prices from US\$59,000 per week

STELLA NOVA IN SCANDINAVIA

After a summer cruising Stockholm's archipelago, Stella Nova's northern Europe voyage is set to continue this winter. Originally built for the prince of Sweden in the 70s, Stella Nova is a distinctive and charming yacht on which charterers can experience the magical Baltic Sea.

- **Length** 27.2m (90')
- **Guests** 8
- Charter area Scandinavia (winter)
- Prices from €34,000 per week



MEA CULPA IN AUSTRALIA

This stunning yachtfisherman is the perfect vessel on which to explore Australian waters this winter. Her mahogany interior is luxurious throughout, while her outside space boasts a barbecue, Jacuzzi, state-of-the-art entertainment system and full array of watertoys.

- Length 39.6m (129'9)
- **Guests** 8
- Charter area Australia (winter)
- Prices from US\$120,000 per week





IANUARY

6-15 Tullett Prebon London Boat Show, UK
10-29 St Bart's Music Festival, St Barths
28-31 MIDEM Music Conference,

Cannes, France

FEBRUARY

16-20 Miami International Boat Show, USA23-26 Mumbai InternationalBoat Show, India

MARCH

6-9 MIPIM Real Estate Conference,
France

13-17 Dubai International Boat Show, UAE22-25 St Barths Bucket Regatta, St Barths

APRIL

MIPTV Conference, Cannes, France
 Monte Carlo Rolex Masters,
 Monaco
 Antigua Classic Yacht Regatta

Antigua Sailing Week

MAY

World Superyacht Awards,
 Istanbul, Turkey

 Monaco Historic Grand Prix
 Cannes Film Festival, France
 70th Monaco Grand Prix

UNF

4-9 Loro Piana Superyacht Regatta,
Sardinia, Italy
20-23 Superyacht Cup, Palma, Spain

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spotlight on COO

One of Camper & Nicholsons' newest signings, the 42.9m (140'7) sloop Koo is available for charters in the Caribbean this winter





hen she was launched in 2002, Koo stole headlines in the yachting press thanks to her pleasing exterior lines, impressive speed and interior space. She was, and many would argue still is, one of the most innovative examples of large yacht design and Dutch boat-building expertise. Her specification was so spot on that when Dubois Naval Architects and Vitters Shipyard went on to collaborate on other 43m yachts, they barely altered a thing.

This luxurious, fast cruising sloop has recently joined the Camper & Nicholsons charter fleet and can welcome up to eight guests in four en suite staterooms, and 12 guests for day cruising. Her expert crew of six are headed by captain Brendon Crawford, who gained much of his nautical experience with the New Zealand Navy, for which he was a navigation specialist.

Reaching speeds of up to 15 knots, Koo (who, in her nine years, has also sailed under the names Vent D'est, Red Dragon and African Queen) offers fantastic cruising potential and is well equipped for comfort and leisure. Flat-screen televisions feature in all the cabins, along with two 42" Plasma screens and Bose sound systems in the guest areas. Her garages are literally bursting with toys, so when guests are not whipping across tropically warm waters under sail they can anchor up and dive in to enjoy the ocean with the SeaBob, Laser sailing dinghy, windsurfer, diving and snorkelling gear, kayaks, donuts, water-skis, wakeboard and radio-controlled yachts. Alternatively, guests can stretch out on the yacht's teak decks and watch the world drift by.

Koo is available for winter charters in the Caribbean, based out of Antigua, from 12 to 26 December 2011, and from 7 January until 19 March 2012.

For more information, contact your Camper & Nicholsons charter broker, see page 6

SPECIFICATIONS	
LENGTH	42.9m (140'7)
BEAM	8.78m (28'8)
DRAFT	4.1m (13'4)
BUILD	Vitters Shipyard BV
NAVAL ARCHITECTURE	Dubois Naval Architects
INTERIOR DESIGN	Redman Whiteley Dixon
YEAR/REFIT	2002/2006
GUESTS	8
CREW	6
PRICES FROM	US\$100,000 per week



James Campbell On board Mystery

Having sailed and raced extensively across the world, British captain James Campbell now steers the 34.3m (112'5) Mystery on charters in the Mediterranean and Caribbean







CAMPBELL ON... HIS BACKGROUND

My father bought an Optimist sailing dinghy when I was about five years old and although I didn't take to sailing then, I was bitten by the bug when I started racing a few years later. As an adult I started a nine-to-five office job in Southampton, UK, but then I was offered a position as delivery crew on a yacht sailing from Palma to the UK, followed by a trip to the Caribbean. After a few stints as day crew, I landed my first job as a deck hand on the 46m (152') Windrose for six months, followed by a mate's job on the 73.5m (241') Sapphire sailing across the Pacific.

CAMPBELL ON... TRAVEL

Mallorca and Antigua are among my favourite islands — sailing into the latter is always nice as it's where I started my yachting career, and both ports are familiar to me and offer great opportunities to catch up with old friends. Sandbank in French Polynesia, just off Taina Marina in Tahiti, is also stunning. You can stand knee-deep in water on the reef enjoying a barbecue — the trend was started by the locals and it's now a popular spot for crew and islanders to get together, eat, drink and get sunburnt. Cruising regions still on my radar include Alaska, the west coast of the US and Micronesia.

CAMPBELL ON... BEING A CAPTAIN

The first stint as a captain is always a considerable jump from being a mate—you need to be prepared in more ways than one, and qualifications certainly aren't the only important factor. Being a good captain takes experience, humility and the ability to get on with a variety of personalities. A good sense of humour helps, too.

I'm lucky to have a fantastic crew on board Mystery, we are a solid team and everyone chips in to help with every challenge; I like that and it is rare. The two girls also keep us amused. As you can imagine, having two blondes on board means you hear classic comments every day — like insisting that red cars go faster than blue ones. I also catch them singing loudly in the crew's mess when they think no one is around, which is very entertaining.

One of the most amusing charter guests I ever encountered was a Russian who requested a different set of chairs at the dinner table mid-charter. He had sat on them all week without a problem, but one day he freaked out for some reason. It was all resolved quite simply when we got him one from the other side of the table.

CAMPBELL ON... MYSTERY

Mystery is a great yacht for sailing, which is my passion, and as I've always wanted to work on a Swan I feel extremely lucky in my current role. We recently sailed 7,000nm upwind from the South Pacific, encountering big seas at times, and she really performed well. Having said that I would love to work on a J Class as they have such a rich history in yachting and the America's Cup. Speaking of the America's Cup, I wouldn't mind going out for a blast on one of the new catamarans.

SPECIFICATIONS
LENGTH
BEAM
DRAFT
BUILDER Nautor's Swan
YEAR
GUESTS8
CREW4
CRUISING AREA Mediterranean (summer); Caribbean & Bahamas (winter)
PRICES FROM



Taste notes with... Peter Göppel charter cuisine

Chef Peter Göppel describes his typical day on board the 62m (203') RoMa, and outlines his inspirations for creative cuisine

eing a superyacht chef is a 24/7 job for Peter Göppel. "I'm usually up at six in the morning," he explains. "Those quiet hours are when I begin to prepare breakfast, visit the local markets for fresh food and work on menu-planning for the day. From eight until 12 it is all go. I have the guests' breakfast to serve and at the same time I start to prepare the crew's lunch. I'll then nip out on deck to chat with the guests about their food for the day before I head back to serve the crew with one hand while preparing the guests' dishes with the other. Midday to three is all about serving up the guests' lunch, and from then until six o'clock I organise the crew's dinner, chat with the guests about their dinner, serve the crew, then start the guests' food. The final six hours of the day are a balancing act of serving the guests' dinner, planning meals for the next day, writing shopping lists, ordering supplies, stock control and cleaning. I'd like to say I then get six hours deep sleep, but to be honest you're always on standby on a superyacht."

A consummate professional, Göppel has been maintaining this hectic schedule for about five years, having previously worked on C'est la Vie, Opus II and 5 Fishes, before which he trained in restaurants all over Europe for a decade.

Göppel's culinary icons are perhaps the best indication of what you might expect cuisine-wise as a charter guest on board the 62m (203') RoMa. He lists Austrian chef Eckart Witzigmann, who is the first German-speaking chef to receive three Michelin stars for his Munich restaurant Aubergine; the two-Michelin starred chef Hans Haas, who also hails from Austria; and the UK's three-Michelin starred creative phenomenon Heston Blumenthal, who is famed for his experimental cuisine and Fat Duck restaurant in Berkshire.

Göppel's own style reflects his Bavarian background and the Mediterranean influences he has since been exposed to. While he is not a fan of fusion in the sense of mixing two styles within one dish, he is not averse to serving his guests an Asian starter followed by a Mediterranean main course.

"I would describe it as being a healthy crossover of Mediterranean, Asian, Caribbean and French cuisine," he says of his culinary style, which is greatly influenced by his way of life. Travelling so extensively on a superyacht, he has had exceptional opportunities to visit remote corners of the world and experience first hand the gourmet treats and techniques of many regions.

"I always read the cookbooks of areas in which I'm travelling, and I visit the local markets to get inspiration. I also keep in touch with restaurants I've worked for and exchange ideas with former colleagues. And I love to visit restaurants in the areas in which we cruise. My favourite restaurant in the world is Auberge Provençale in Cannes, France. It opened in 1860, making it the oldest restaurant in Cannes, and the service and food are outstanding."

Clearly a chef who embraces a challenge, Göppel suggests that as well as dealing with a hectic work schedule, remaining creative and cooking to suit a variety of tastes and requirements, another ever-more crucial consideration is the need to provide healthy food for his guests. "Cuisine has become much lighter since I first started training. Now the focus is very much more on locally bought, fresh ingredients — ensuring that meals are nutritious as well as delicious is more important than ever."





LOBSTER MILLEFEUILLE WITH CAPSICUM PESTO

SERVES 4

FOR THE LOBSTER

- 2 medium-sized lobsters
- 50g (1.70z) butter
- 1 sachet of bouquet garni
- Dash of Noilly Prat



FOR THE MILLEFEUILLE

- 150g (50z) potatoes
- 50g (1.70z) softened butter
- 50g (1.70z) flour
- 2 egg whites (whipped until stiff)
- Pinch of nutmeg
- Salt & pepper to taste

FOR THE PESTO

- 1 red capsicum pepper
- 1 yellow capsicum pepper
- 1 clove garlic
- 30g (10z) pine nuts
- 10g (0.30z) Parmesan cheese
- White pepper & sea salt to taste
- 50ml (1.6floz) white balsamic vinegar
- 100ml (3.3floz) olive oil
- A bunch of dill and parsley

METHO

- 1. Boil lobster for 3.5 mins and blanch in iced water, then remove lobster flesh from shells and set aside. Keep 500ml (17floz) of the strained boiling water and add to this the lobster shells, butter, bouquet garni and Noilly Prat. Slowly reduce the liquid down to 125ml (4floz).
- 2. For the millefeuille, mix together the boiled potatoes, softened butter, flour, stiff egg whites, nutmeg, salt and pepper. Spread thinly in round shapes on a greased oven tray. Bake at 160°C (320°F/gas 3) for 12 mins. This should make up to 20 biscuits, although you'll only need three per person for this dish.
- 3. Grill peppers, peel and cut into small pieces. Roast garlic and pine nuts over a low heat until golden brown. In a bowl, mix the red pepper and half the garlic, pine nuts, parmesan, white pepper, sea salt, white balsamic vinegar and olive oil, then blast with a hand blender until smooth. Repeat this process with the yellow pepper and the other half of these ingredients.
- **4.** Halve the lobster tails and gently reheat in the stock with the claws.
- 5. Place half a teaspoon of yellow pesto on a plate and lay one of the potato biscuits on top. Add one reheated halved lobster tail, a little red pesto and a sprig of parsley. Cover with another biscuit and top with a hot lobster claw, a sprig of dill and some yellow pesto. Finish the tower with a biscuit and serve.



Following the lead of groundbreaking hotels and private residences worldwide, certain superyachts are flying the flag for truly original and creative interior design

SILVER ANGEL

Distinctive and impressive, sleek yet welcoming, the interior of this 64.5m (212') Benetti is the combined work of Argent Design of London, UK, and Italy-based Stefano Natucci. The contemporary and flawlessly executed design marries highgloss dark oak panelling with white onyx, silver leaf and mirrored units for a sleek monochrome effect that reflects the very best of style afloat. Custom-built back-lit Lalique inserts add extra kudos to guest areas, and all loose fittings and furniture are one-off designs. Even the décor of the gym reflects the eminently cool design theme.

Silver Angel is available for winter charters in the Indian Ocean. Prices from US\$450,000 per week for up to 12 guests







Fans of Art Deco will be in seventh heaven when they step on board the 56m (183') Perini Navi Selene, thanks to her modern interpretation of this popular 1920s' style. Dark woods, the likes of ebony and wenge, combine with monochrome and earth-toned fabrics, stainless steel, leather parchment and white marble for a truly unique interior rich with pleasing curves and interesting textures. The design is the work of Bernadi Chichi, with the layout overseen by Ron Holland Design.

Selene is available for winter and summer charters in the Mediterranean.

Prices from €195,000 per week for up to 12 guests



SAI RAM

Light, colour and open spaces define the striking interior of the 51.8m (169') Benetti Sai Ram. Her design hails from the drawing boards of Claudio Lazzarini and Carl Pickering in association with Giancarlo de Filippo, resulting in a contemporary interior that blends light and dark woods, bright, modern furniture and exotic oriental antiques from her owner's private collection. From her six staterooms to her vast dining and lounging areas, daylight and creative design epitomise every room.

Sai Ram is available for winter charters and events in the

Mediterranean. Prices from €210,000 per week for up to 12 guests

OXYGEN

When it came to designing the interior of the 42m (138') Baglietto Oxygen, Fantini/Master Yacht Cons went for an avant garde and truly eye-catching style that will instantly cheer any charterer with its colour and character. Extensive use of white for cabinetry, ceilings and shutters is combined with generous flashes of red, blue and yellow furniture. Bold stripes make a statement on walls and soft furnishings, and dark woods offset all the white to striking effect. Vast space adds to her appeal.

Oxygen is available for winter charters and events in the

Mediterranean. Prices from €135,000 per week for up to 11 guests



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TAJ ON A ROLL IN ASIA AND AFRICA

Taj Hotels Resorts and Palaces is once again spreading its wings with the addition of two new hotels. In North Africa, the group now manages the Taj Palace Marrakech in Morocco, which offers 161 guest rooms, including 26 suites, with panoramic views of the Atlas Mountains, along with a spa, fitness centre and several

restaurants and bars. US artist, designer and 'Orientalist' Stuart Church has infused the decor with a mix of Berber, Ottoman, Oriental and Indian accents to ensure that the inside of the hotel is as impressive as the city that surrounds it.

Under its Vivanta banner (hotels designed for work-hard, play-hard travellers), the Taj

group is also opening a property in Bekal in India, set on the beautiful meandering backwaters of Kerala.

Inspired by the region's charming Kettuvallam houseboats, the Vivanta by Taj Bekal resort comprises 73 villas and rooms, 32 of which come with pools.

www.tajhotels.com





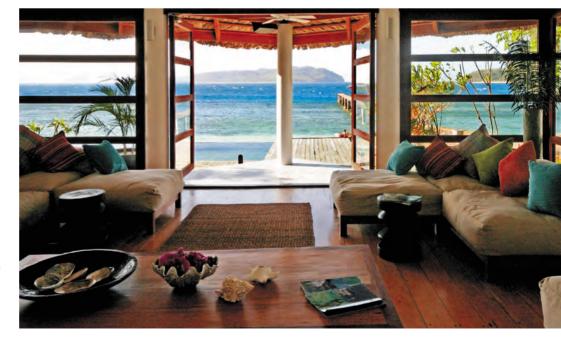
AN ENTICING TASTE OF THE PHILIPPINES

The Calamian Islands in the west Philippines welcome a new retreat this winter, but this one is a departure from the usual island resort. Ariara is the realised dream of a British couple who wanted to create an escape for travellers like themselves; that is, people who dislike the restrictions and lack of seclusion associated with many hotels.

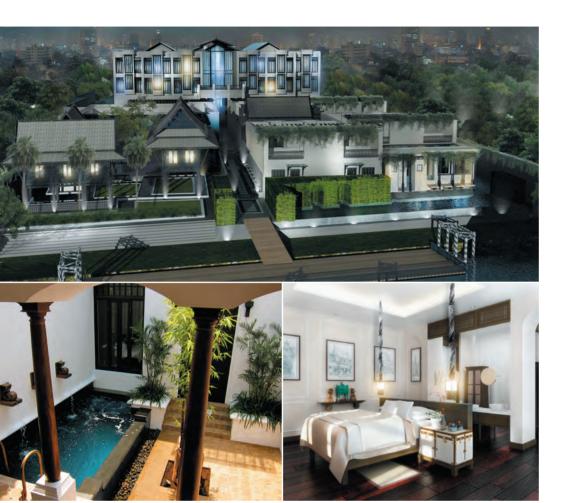
The private island retreat took a backbreaking six years to create but now its 125 acres accommodate 18 guests in luxuriously appointed and impeccably managed beach-front villas. The privacy of this island, one of 7,000 in the Calamian group, is truly exceptional as guests can hire

the resort for the exclusive use of their party, adapting their daily schedule to suit themselves and thus ensuring a bespoke

hospitality experience in what is considered to be one of the last untouched frontiers of this region. www.ariaraisland.com



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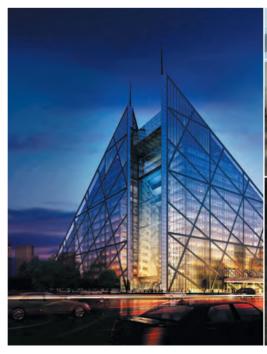
BANGKOK'S NEW ARRIVAL

ven the recent floods can't dampen the spirits of Thailand's new Siam City Hotel in Bangkok. Promising 'home-away from-home' comfort, it was unaffected by the disaster and is set to become a favourite with travellers looking for understated luxury and extreme comfort. Located in the heart of the city, the property is a short walk from temples, museums, markets, parks and restaurants. Colonial-style architecture combines with Asian styling in the rooms and suites, which provide a wonderful escape from the hustle of the city. The hotel also has eight dining venues, a fitness centre and a sixthfloor spa opening onto a fantastic rooftop pool. www.siamhotels.com/siamcity

Raising the bar in Beijing

Beijing has its fair share of impressive hotels but the soon-to-open Hotel Éclat Beijing, part of the Parkview Green development in Fangcaodi, Chaoyang district, promises a fresh take on luxury accommodation in China. Modern, light and wonderfully spacious, the property has capped its rooms at 100, giving guests generous access to its full range of services, which include 24-hour butlers, a private pool and a range of restaurants. Although 20 of the suites will have their own private jet-powered spa pools and terraced gardens, like most hotels there is one shining star, and for Hotel Éclat it is the presidential suite. A vast and inventively decorated space, it comes with facilities and services that enable its guests to enjoy boutique-level exclusivity with large-hotel panache.

www.eclathotels.com







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EIGHTH WONDER FOR INDIA

dding to the seven properties it already operates across India, Leela Palaces Hotels and Resorts is set to open its eighth hotel in Chennai, southeast India this January. The 14-storey property will be a vast complex with 329 rooms and suites and will offer a range of dining experiences at its four restaurants. Furthermore, guests will have access to its extensive E'spa Spa, swimming pool, fitness centre, 24-hour butler service and exclusive Royal Club. The group also has upcoming projects in Agra and Ashtamudi.

www.theleela.com/hotel-chennai.html



London life

Thanks to a £15-million budget, the refurbishment of the Radisson Edwardian Mercer Street in London's Covent Garden was always going to involve more than a lick of paint. Each of the UK hotel's 137 bedrooms now boasts ultra-modern décor and stylish bathrooms, along with the most up-to-date Apple and television technology, making it perfect for the discerning business traveller.

www.radissonedwardian.com/mercerstreet

Imperial landscapes by rail

India's most luxurious train, The Maharajas' Express, has added another seven-night route to its list of journeys. Guests can embark at New Delhi for a magical voyage through imperial India, along the way discovering the fascinating heritage, complex architecture and unique culture this beautiful country has to offer.

www.rirtl.com





Explore in Peru

Inkaterra, a travel company specialising in trips to Peru, has added another string to its bow by launching a new line of informal offerings branded as ByInkaterra hotels. These properties will deliver the same quality and experience as their counterparts but in more relaxed settings. One already in the offing is Hacienda Concepcion: a converted eight-bedroom lodge that was formerly a bioresearch centre in Tambopata National Park.

www.inkaterra.com

Public benefit

Chicago welcomed another hotel this autumn, and this one promises to offer something more than a luxurious pillow on which to lay your head. Public Chicago belongs to a new breed of hotel offering an inclusive rather than exclusive experience — meaning fantastic service and value.

www.publichotels.com/chicago





THE NEW TWO FOR FOUR SEASONS

mid a slew of new hotels, the Four Seasons has two due to open early in 2012. The first is a 171-room property located in Baku, Azerbaijan, which takes pride of place on a waterfront promenade that also happens to be the city's most prominent street. Rooms are beautifully decorated and have large balconies and plenty of natural light. Its top floor, with uninterrupted views of the Caspian Sea, accommodates a restaurant and spa boasting an atrium-style pool with skylights. Further restaurants and a bar offer more dining options. Four Seasons' second opening is the Hotel Lion Palace St Petersburg, a restoration of a Russian royal palace built in the 19th century for Princess Lobanov-Rostovsky, which has been lovingly converted to house 177 guest rooms.

www.fourseasons.com

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A FRESH TAKE ON ALPINE ADVENTURE

ira Hotels & Resorts' latest offering is a perfect retreat for those desiring fresh mountain air, spectacular views, first-class skiing and stylish accommodation. Nestled in the picture-perfect hamlet of Surlej in Switzerland, Nira Alpina is located just outside St Moritz and offers guests a genuine ski-in, ski-out experience. Nira Alpina's attention to detail—including gourmet sandwiches for skiers eager to spend the day up the mountains, connecting rooms for families and groups, and well-stocked libraries—is set to make it a firm favourite with outdoor adventurers.

www.nirahotelsandresorts.com



A facelift in LA

After a 24-month refurbishment, Hotel Bel-Air in Los Angeles, US, is back with a bang. The successful result of a thoughtful and extensive redesign, the property retains treasured original features but now also shows off fresh twists. Its 103 rooms boast new décor and fittings, furnishing guests with a more luxurious base from which to take in the sweeping canyon scenes that surround the hotel. Other notable improvements include a new spa by La Prairie and a restaurant under the management of master chef Wolfgang Puck.

www.hotelbelair.com







ITC's latest addition in India

ITC Hotels brought a touch of luxury to the southern tip of India this winter with the opening of a new property. The 600-room ITC Grand Chola harks back to the grandeur of the Chola empire, which once ruled south India. Set in the fascinating city of Chennai, guests can juggle exploring this dynasty's legacy while making the most of the hotel's exceptional leisure and spa experiences. Although ITC Grand Chola offers a fantastic range of facilities and services, perhaps what is most impressive about this hotel is that it operates on renewable energy, in line with the group's stringent sustainability policy, enabling eco-conscious travellers to enjoy luxurious surroundings with a much clearer conscience. www.itchotels.in

AMAZING GRACE IN CHINA

The award-winning luxury boutique hotel group Grace Hotels has introduced its elegant suites to the Asian market. Set in the heart of Beijing's cultural centre, 798 Art District, this hotel offers guests a superb base from which to explore the country's capital. With 30 individually styled rooms and suites, a 'Yi House' restaurant offering fantastic modern Mediterranean and Asian cuisine, and a bar with an extensive cocktail list, Grace Beijing is rapidly establishing itself as the place to be seen. www.gracebeijing.com





Maldives' idyll

New to Per Aquum's edgy portfolio is a modern resort located over two of the Maldives most picturesque islands: Embudhufushi and Olhuveli. The tranquil haven of Niyama can be reached by a 40-minute seaplane ride from the Maldivian capital Male, and once there guests can enjoy the iconic décor and design for which this hotel group is renowned, alongside its impressive range of facilities, which include 86 studio suites and pavilions, and an extremely well-equipped and luxurious spa. Those in search of new experiences should check out its underwater music club.

www.peraquum.com





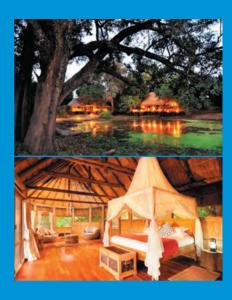
PENTHOUSE APPEAL OF PUNTA TRAGARA

romising the height of indulgence, literally, Punta Tragara, on the Italian island of Capri, has unveiled its spectacular new-look, high-rise penthouse following an extensive refurbishment.

The top-floor suite is truly impressive and features a spacious bedroom with stylish décor and a voluminous bathroom with an infrared sauna and Jacuzzi — clearly this suite was built for unadulterated relaxation and indulgence.

And it doesn't stop there, the doors to the suite lead on to a private terrace boasting panoramic views over the magical Faraglioni rocks, the twinkling lights of the charming town of Marina Piccola, and the azure seas for which the area has become so famous.

www.hoteltragara.com



Safari star

The Bushcamp Company, offering one of the finest safari experiences in Zambia, recently reopened a luxury camp on the Luangwa River. Following its rebuild, Bilimungwe Bushcamp offers intimate chalets with fourposter beds, waterfall showers and views of the surrounding waterholes, landscapes, river and game.

www.bushcampcompany.com



Met Bar back on the menu

London's notorious Met Bar is back in business following a major renovation. Boasting a more sophisticated look, a creative cocktail list and an all-day seasonal British dining menu, the bar is sure to quickly re-establish itself as a favourite for lunches, business networking and late-night cocktails.

www.metbar.co.uk

PROPERTY FOCUS

If you are looking to buy, rent or invest, focus your sights on the Caribbean or the Mediterranean island of Cyprus

S THE STATE OF THE

EDEN ROCK VILLA RENTALS, ST BARTHS

The eminently luxurious Eden Rock St Barths resort has joined forces with leading villa rental company Sibarth on a new venture — Eden Rock Villa Rentals (ERVR). The new portfolio boasts 40 of the island's most spectacular villas, including Eden Rock's breathtaking Villa Rockstar and Villa Nina. Guests will not only have access to some of the world's leading beach houses but will also reap the benefits that come courtesy of the hotel, including access to its excellent facilities.



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VILLA OPIUM, MUSTIQUE

Many Caribbean villas promise dramatic hillside locations and breathtaking views of the Caribbean Sea, but Mustique's newest villa, Opium, delivers more. Stylishly decorated with natural materials, Opium boasts a unique and interesting mix of Balinese-inspired architecture and safari-style contemporary interiors. Outside, the villa offers beautiful features such as a spacious roof terrace — the perfect secluded spot to watch those jaw-dropping Caribbean sunsets — along with soothing water features and koi ponds.

www.mustique-island.con

SCHOONER BAY, BAHAMAS

A new harbour village is being built in the Bahamas, harking back to the simpler, more sustainable times of Bahamian living. The Schooner Bay development is located on 320 acres of the Abaco Islands that have been set aside to house luxurious private properties, small business developments and recreation activities, as well as parks, dunes, walking trails and beaches. Schooner Bay's location, concept and natural resources have made it extremely popular, with a third of the plots already having been sold — so potential investors should act quickly. www.schoonerbaybahamas.com





LIMASSOL MARINA, CYPRUS

Eastern Mediterranean waters have been graced with a new harbour in the historic, cosmopolitan city of Limassol, Cyprus. This new €350,000,000 development will not only give visitors access to the beautiful waters surrounding Cyprus, but will also offer a fantastic selection of on-shore facilities, including 273 apartments and villas boasting swimming pools, terraces with Mediterranean views and direct access to the beach, as well as waterfront restaurants and bars, shops and leisure amenities. Operated by Camper & Nicholsons Marinas, Limassol Marina will provide 650 berths for all types of vessels and will offer a wide range of services, including dry docks, refuelling, crew facilities, yacht provisioning and 24-hour security.

www.limas solmarina.com, or contact your nearest Camper & Nicholsons broker, see page 6

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1. JO MALONE CUSTOMISED FRAGRANCE COMBINING COLLECTION

What woman would refuse her own personalised scent set? This one includes six 9ml fragrances and two 100ml scents.

www.jomalone.co.uk

2. JO MALONE ROASTED CHESTNUT DELUXE CANDLE

This winter candle is inspired by the comforting aroma of chestnuts roasting over a roaring log fire. www.jomalone.co.uk

3. JO MALONE WILD BLUEBELL COLOGNE

Jo Malone has succeeded in taking this glorious English woodland flower and giving it urban appeal with the new Wild Bluebell Cologne.

www.jomalone.co.uk

4. BSQ BERGAMOT NOIR

Inspired by the golden age of couture, this enchanting fragrance offers a sensual blend of bergamot and neroli essential oils on a base of amber and wood.

www.bsquare.co.uk

5. LALIQUE NILANG

An aquatic-oriental fragrance from Lalique, Nilang is a blend of lotus, peach, mandarin, melon, jasmine, clove flower and blueberry. www.lalique.com

6. VERA WANG LOVESTRUCK

This fragrance is a delicate mix of tuberose, lotus blossom, woodland scents and sheer musk, with a sparkling floral base that hints of pink guava and mandarin.

www.verawang.com



7. BALENCIAGA L'ESSENCE

Capturing the essential elements of Balenciaga Paris, this iconic fragrance has been adapted with delicate woodland notes reminiscent of violet and vetiver. www.balenciaga.co.uk

8. PACO RABANNE LADY MILLION SOLID PERFUME

Paco Rabanne's ultra-glamorous, diamondshaped Lady Million solid perfume is vibrant, sensual, fresh, floral and woody.

www.pacorabanne.com

9. ACQUA DI PARMA GELSOMINO NOBILE

A lovely addition to Aqua di Parma's feminine Le Nobili family of fragrances. www.acquadiparma.it

10. BOTTEGA VENETA

This new fragrance hints of fresh meadows, cut grass, flowers, earth, wood, bergamot, patchouli and oak moss. www.bottegaveneta.co.uk

11. CLIVE CHRISTIAN C FOR WOMEN

This is a soft, semi-oriental scent with rose, jasmine, violet and tuberose. www.clive.com

12. MARC JACOBS DAISY EAU SO FRESH

Bright, elegant and full of charm, Daisy Eau So Fresh radiates with crisp raspberry, sensuous wild rose and deep, warm plum scents. www.daisymarcjacobs.com

13. KENNETH TURNER WINTER BERRIES FRAGRANCED CANDLE

Hints of satsuma, sweet red berries, cinnamon, oranges and lime combine in this candle — the perfect mood-enhancer for the festive season.

www.kennethturner.com

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The present perfect accessories

As you pack for your winter cruise, make space in your luggage for the ultimate seasonal gifts

1. LET THE GAMES BEGIN

Improve your backgammon skills with a set that promises endless hours of entertainment.

Alexandra Llewellyn's new boards are hand-crafted and adorned with electric blue butterflies, scarlet-tipped pheasant feathers and African antlers to inspire your game. www.alexandralldesign.com

2. MAKE YOUR MOVE

Add a touch of class to your next chess game with Loro Piana's cashmere chessboard depicting hunting scenes, with bishops, kings, queens, knights and rooks carved in maple and mahogany. www.loropiana.com

3. WATCH THIS SPACE

Panerai has already shown off its prize timekeeper in Milan, and although it's not due to launch until January 2012 this sneak preview allows you to get your orders in now for the Luminor Marina 1950. www.panerai.com

4. WILD DINNERS

Create a talking point at the dinner table with Asprey's quirky range of animal-head decanters. Choose from a sterling-silver badger, duck or fox topping a Moser crystal decanter. www.asprey.com

5. A SHADE MORE IMPRESSIVE

Get limited-edition style with these sunglasses from Loro Piana, complete with solar filters made by the world-famous Barberini. www.loropiana.com

6. SIGN OF THE TIME

The new Year of the Dragon Collection from Cross presents ball points, roller balls and fountain pens with solid 18ct gold nibs. Each features a dragon etched into 23ct gold-plated, high-gloss red or black lacquer. www.cross-pens.eu



7. IT'S A DATE

Harry Winston's Midnight Big Date watch is pure style, from its rose- or white-gold finish to its single diamond stud. www.harrywinston.com

8. MONTE CARLO SETS SAIL

Create your own mini casino on board with this 100-chip poker set from Aspinal of London.

Available in black mock-croc calf leather with a padded cobalt-blue suede lining, it's a stylish addition to any skylounge. www.aspinaloflondon.com

9. TICK THE RIGHT BOX

This handcrafted classic watch box from Aspinal of London is finished in Amazon mock-croc calf leather and lined with soft suede.

www.aspinaloflondon.com

10. A CASE OF GOOD TASTE

Designed for the iPad 2, Smythson's iPad case comes in classic brown mara calf leather and is lined with the softest nubuck.

www.smythson.com

Six appeal

One of the easiest ways to sharpen your style is to spritz on a new signature scent. Any of these fragrances should work wonders

1. ROJA DOVE DANGER POUR HOMME

The master perfumer once again triumphs with this rich, leathery scent that hints of the orient.

2. JO MALONE DARK AMBER & GINGER LILY COLOGNE INTENSE

Calming and sensual, this seductive scent brings together lily, black orchid and rare kyara incense.

well with more masculine tones of black amber, white cedarwood and bamboo. www.byredo.co

4. NASOMATTO PARDON

Created by international perfumer Alessandro Gualtieri, this is intended to "evoke the seductive nature of sophisticated, masculine elegance and charm".

5. MARC JACOBS BANG BANG

This certainly makes an impact with peppery, woody and spicy accents and more than a hint of citrus to freshen things up. www.marcjacobs.com

6. CLIVE CHRISTIAN C FOR MEN

The perfect complement to the women's fragrance of the same name, this masculine version has greener aromas and

a fresh citrus twist, www.clive.com





ONCOURSE GOIS CONTRACTOR OF THE PROPERTY OF TH

sea&i selects five of the most appealing golf courses
that can easily be included as part of a charter itinerary

By Miriam Cain

YAS LINKS, ABU DHABI, UAE

The 18-hole championship Yas Links Course, by leading designer Kyle Phillips, has become a firm favourite with golfers around the world since it opened in 2010. It is the first of its kind in the Middle East and boasts views over the Arabian Gulf. After enjoying a round on the desert course, visitors can make the most of the Yas Island development, which includes a new Formula 1 motor racing circuit, the Yas Hotel and a slick marina accommodating more than 140 yachts.

SIGNATURE HOLE Recently voted the best par 3 in the UAE by *Golf Digest*, the 17th is the Yas Links' signature hole. The tees are arranged at various angles, playing across an inlet that forms a tranquil bay along the coastline

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THE GREEN MONKEY, BARBADOS

Barbados has three notable courses on its popular west coast, one of which is The Green Monkey — part of the legendary Sandy Lane hotel. Designed by Tom Fazio, this 18-hole course is carved out of an old limestone quarry, with fairways running through open canyons and sweeping up to dramatic elevations. The challenging layout has made this one of the most popular courses in the Caribbean.

SIGNATURE HOLE The 16th features a playful Green Monkey (indigenous to Barbados) icon in the bunker. This scenic and challenging hole plays into the depths of the limestone quarry from an elevated tee



PEBBLE BEACH GOLF LINKS, CALIFORNIA, US

The famous Pebble Beach Golf Links has been attracting golfers since 1919. Designed by Jack Neville and Douglas Grant, and tweaked over the years by masters the likes of Jack Nicklaus, the 18-hole course has hosted many of golf's most prestigious tournaments and sits right on the Monterey coastline.

SIGNATURE HOLE The 17th hole earned itself a place in golfing history when Jack Nicklaus and Tom Watson played key shots there to win their US Open titles in 1972 and 1982 respectively

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TERRE BLANCHE GOLF CLUB, PROVENCE, FRANCE

The Four Seasons Terre Blanche course is located in a small corner of Provence on the edge of the Côte d'Azur. The two courses — 'Le Château' and 'Le Riou' — which opened in 2004, were designed by Dave Thomas who made use of the Provençal hillsides to create highly technical layouts that meander through pine-clad hills punctuated by a series of lakes. Le Riou sits on higher ground and features a series of dogleg turns that require absolute concentration and accuracy; that said, Le Château is said to be the tougher of the two courses.

SIGNATURE HOLE The 11th offers stunning views over the Provençal villages facing the resort

DOMAINE DE SPERONE, CORSICA

Considered by many to be one of Europe's finest courses and among the world's top ten in terms of challenge, Corsica's Domaine de Spérone sits on a cliff near the fortress town of Bonifacio. Designed by legendary golfer and course architect Robert Trent Jones Sr, and opened in 1990, it is divided into nine inland holes and nine links holes. The front nine are located amid Corsican bushland and pine trees, and the back nine are set on rocky terrain and boast spectacular views over the Bonifacio Straits below.

SIGNATURE HOLE The entire course is wonderfully scenic, but the 16th offers the most picturesque views of the coastline





Other notable courses in popular cruising grounds include the Four Seasons Resort's Robert Trent Jones (Inr.) Golf Course on Nevis; Four Seasons Resort's Emerald Bay in the Bahamas; Verdura Golf & Spa Resort in Sicily; Pevero Golf Club in Sardinia; Hamilton Island Golf Club, Queensland, Australia; The Hills Golf Course, Arrowtown, New Zealand

eaches abound so pick which one best suits your for snorkelling, head to Gallow's Bay, Long Haul Bay and Nisbet Beach; and for a picnic, Ft Ashby is perfect.

Cotton

Ground

harlestown

or a dose of

Caribbean air,

breathtaking views

and a challenge,

book a round on

the 18-hole, par

71 Four Seasons

Golf Course.

evis is charming and laid-back but if you fancy a hit of style head to the Four Seasons. Four restaurants cover the ambit from formal plantation style settings to stylish open-air dining. There's also a superb spa — try the 50-minute **Aphrodisiac Experience** for two, where a Swedish massage is topped off with a glass of bubbly. Then head to Sunshine's - a beach bar serving potent Killer Bee cocktails.

cquaint yourself with the story of the island at the Museum of Nevis History, set in a Georgian style building built around 1680. While in Charlestown harbour, take in views of St Kitts on the horizon.

Newcastle •

n a building dating back to 1778, the beautifully restored Great House restaurant at the Nisbet Plantation Beach Club welcomes guests with indoor dining or candlelit tables on the verandah. Specialities include lobster, Mahi Mahi, sorbets and pastries.

Burnaby

Whitehall

f you're fit, weave your way up trails through the rainforest to the top of Nevis Peak. Book a qualified guide to take you on the best routes, and along the way he may even point out local bush remedies. Try to go on a cloud-free day to make the most of the views from the mountain.

he Golden Rock Nature Trail at the Golden Rock Plantation Inn is an easy hike through tropical foliage. Fruit trees, flowers and rainforest plants line the route and you'll encounter the local African Green (Vervet) monkeys. The Golden Rock Inn on the Golden Rock Plantation Estate is a great spot for local island colour, and also for delicious lobster sandwiches by the pool.

New River

Zetlands

Brown Hill

mong scenic additions to the island are the Botanical Gardens. Sculptures and fountains sit alongside roses, vines, cacti, fruit terraces, herbs and orchids. There is also a rainforest conservatory housing tropical plants, waterfalls, Mayan-style sculptures and colourful parrots. Beyond, views of Nevis Peak provide the perfect scenic backdrop.

orse racing is big news on Nevis and every month the Indian Castle Race Track hosts an afternoon of it. If your charter coincides, head here for music, racing, barbecues and carnival fun. You can even hire a private box for the occasion.

SNAPSHOT NEVIS

Discover the pretty rainforest island of Nevis, framed by the Atlantic Ocean and the Caribbean Sea and drifting at the top of the Lesser Antilles archipelago, south of Puerto Rico



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TTY (stanbul) F A THOUSAND HARN H

Arching from Europe to Asia, Istanbul is the only city in the world to straddle two continents. **Kate Rigby** unpeels the layers of this ancient Turkish wonder on the banks of the Bosphorus

pectacularly historical yet refreshingly edgy, magnificently opulent but eminently tasteful, Istanbul is a city of layers and contrasts — a place in which to be dazzled and decadent. Its Bosphorus is calming, its bazaars chaotic; its Ottoman and Byzantine décor aesthetically enriching and its food equally tantalising. Domes and minarets spiral up around every street corner behind a veil of mystical hookah smoke, and bazaars are a sensory overload of volume, vibe and visual flamboyance with incense, spices and smoke swirling together in an intoxicating concoction.

Divide your time between ancient mosques and edgy street cafés, linger in Prada boutiques and speed across the Bosphorus. In the evening, swallow your reservations and dig into the mouthwatering contents of a döner, burrah, iskender or shisk, for although the kebab might wallow at the bottom of the food chain elsewhere in the world, in Turkey it is not-to-be-missed fare.

Restaurants and hotels range from traditional and quaint to ultra modern and extravagant. In both types of venue, style has become a watchword, with minimalist principles flirting with the flamboyance of the country's incredible history. This is a city that truly triumphs in celebrating the best of east and west, ancient and modern.

PILLOW TALK

For boutique offerings, three hotels in particular stand out. **A'jia Hotel** is a traditional Ottoman mansion resplendent on the edge of the Bosphorus. There are just 16 rooms and pure white glamour reigns inside and out. A complimentary boat shuttle is available for trips to nearby attractions, of which there are many.

Alternatively, The House Hotel Galatasaray, which opened a little over 18 months ago, is set in a four-storey mansion dating back to the 1890s. Renovated by interior designer Autoban, it has 20 suites and a lounge and bar and reflects both vintage and modern with original marble staircases, fabulous leather sofas and roaring wood fires — everywhere you glance is pure style. Also sporting Autoban inspiration is The House Hotel Nisantasi, near the Blue Mosque and Grand Bazaar and in the heart of the city's most exclusive district for shopping, fashion and entertainment. A design connoisseur's dream, it is full of earthy colours and white, with lots of welcoming curves and sleek Venetian blinds. There are 45 rooms and suites, with one of the nice touches being the cocktail accessories that are provided so that you can get creative with a shaker and spirits — one up on the usual hotel mini bar.

the Fatih Sultan Mehmet Bridge; the calm waters of the Bosphorus

Clockwise from top left: the Blue Mosque; the

Byzantine Hagia Sophia:

an aerial view of the city;

Mainstream hotels include the award-winning, Ottomaninspired **Ritz-Carlton** in Taksim Square, with 244 rooms, including 23 suites and 57 Club Level rooms. Guests have the run of a fitness centre, indoor pool, spa, hamam and shops.

The **Ciragan Palace Kempinski** merits a visit for its pool alone — a fabulous and vast neon-blue, heated, infinity-edged wonder surrounded by lawns and palms and opening onto the Bosphorus. Within the hotel are a spa, indoor pool and shopping arcade. Book into a Palace Suite and make time for a lobster lunch by the pool.

If you're looking for something a little more private, there are 32 **Suadiye apartments** owned by the Marmara with views of the sea and Bagdat Avenue — chose from one- to three-bedroom properties, all with living room and kitchen and fully serviced by a guest concierge.

EAT, DRINK, DANCE

Anjelique in Ortaköy is right on the water's edge. You can dine here, but most come to drink and party. Soak up the sunset to the haunting background notes of the muezzin's call to prayer and later dance the night away. Nearby, the House Café has two huge bars from which to keep the cocktails pouring, two large terraces on which to sit and drink them, and sea views to inspire you to linger longer. Körfez on Körfez Caddesi 78 is where the locals clamour to book a table, considering it one of the best seafood restaurants in the city. For contemporary Turkish cuisine in a relaxed atmosphere, try Cezayir. Originally a school, it was transformed into a restaurant, bar/café and lounge in 2005 and now sports huge comfy sofas, mellow lighting and a garden.

360 Istanbul is famed for its cocktails, which you can sip on a terrace to a backbeat of live music. Space-age cool, it serves up both impressive cuisine and dramatic city and sea views. **Tugra Restaurant** at the Ciragan Palace Kempinski plates up classic Turkish and Ottoman cuisine, authentic décor, live Turkish music and a Bosphorus backdrop — ask for a table on the summer terrace for the full effect, and order the lamb külbasti. **The Hidiv Pavilion** is a famous landmark in Çubuklu and was the residence of the last Ottoman Governor of Egypt early last century. It now has a hotel, café and restaurant serving a good Sunday brunch.

DO. DISCOVER

Take a boat trip around the **Bosphorus** and **Golden Horn** (an historic inlet of the Bosphorus). If you have time, the **Princes Islands** in the nearby Sea of Marmara are a pleasant day's respite as there are no cars; instead, bikes, horse-drawn carriages, restaurants, pine groves, beaches and hilltop monasteries are appealing distractions. **Hagia Sophia** is the city's most impressive Byzantine building. Originally built in

the fourth century by Constantine the Great, it was burned down in 532 and almost immediately rebuilt. Rich with mosaics, marble and pillars, it is now a museum and is magnificent inside and out.

The **Rumeli Fortress** — built by Sultan Mehmet the Conqueror in 1452 — is now used for summer concerts and performances. Its spectacular setting, complete with towers and bastions on the edge of the Bosphorus, adds to the drama of any performance.

After a mind-spinning tour of the city, go to the other extreme and escape to one of its hamams. The **Tarihi Galatasaray Hamami** has been steaming, pummelling and pampering its guests for more than 500 years; alternatively, leap forward to the modern day with a treatment at the **Caudalie Vinothérapie Spa** at the Hôtel Les Ottomans, which offers a modern take on Turkish baths with beautiful indoor and outdoor areas.

Among the many historic sights, **Topkapi Palace** — dating back to 1459 — is Ottoman splendour at its finest. The sultan once kept his harem here and it still fizzes with lingering intrigue and exoticism. **Dolmabahçe Palace**, meanwhile, was built in the 19th century and is one of the most glamorous palaces in the world, serving as the administrative headquarters of the late Ottoman Empire. It is now a museum that is open to the public several days a week. The **Blue Mosque**, built in the early 17th century, is the resting place of Ahmed I, under whose rule it was constructed. Impressive inside and out, it is considered to be the last great mosque of the classical period and is well worth a visit.

SEE. SHOP

Shopping in Istanbul covers all tastes, from trinkets in ancient bazaars to high fashion in designer boutiques. The covered **Grand Bazaar** is the largest in the city and originally dates back to 1461, although it has suffered several fires and earthquakes since. A vast, sprawling maze, it has 65 streets coursing through it, lined with a reputed 4,000 shops selling everything from tiles to carpets, pottery, antiques, jewellery and leather goods. Elsewhere, you'll find the likes of Prada and Louis Vuitton. Another place to head is **Bagdat Avenue**, a street flanked by old plane trees and malls, department stores and boutiques with world-famous brands, restaurants, pubs and cafés.

AT A GLANCE

Best travel time: spring and autumn **Currency:** Turkish Lira (TL)

Language: Turkish, although English is widely spoken **Vibe:** the city is busy, colourful and highly cultural — an intriguing melting pot of ancient eastern and modern western influences





Wherever in the world you plan to travel, Camper & Nicholsons can provide expert knowledge on the yachts and cruising destinations available. Here, three members of the charter team offer advice

PIERRE HUREL, CAMPER & NICHOLSONS MONACO

MARTINIQUE AND SAINT LUCIA, CARIBBEAN

"For exclusive fashion, gourmet food and great diving, Martinique has to be one of the Caribbean's finest islands. It is one of the largest in the Windwards chain, which lies on the easternmost boundary of the Caribbean Sea, and being an integrated part of France, and therefore relatively subsidized, it has a large airport, good roads and shops, and supermarkets where you can expect the same sort of provisioning that you would find on mainland France. These are just some of the reasons why Martinique is so praised by yacht captains, chefs and charterers.

"Martinique is like two islands in one, with a relatively dry climate and long, sandy beaches in the south and a paradise-like rainforest in the tropical north. The island is renowned for hiking and wreck diving, particularly in the bay of Saint-Pierre where many ships were sunk by the Montagne Pelée volcano in 1902.

"Another favourite island of mine is Saint Lucia, which is located half way between Martinique and Saint Vincent. A romantic spot with welcoming land-scapes, Saint Lucia's population is equally friendly and her many bays and coves are enchanting. The island is home to the famous Piton mountains, which soar from the sea, and the beautiful Marigot Bay, both on the west coast and reflecting pirate-film settings. Saint Lucia is also a place of many ancient fortresses and is one of the best islands in the Caribbean for hiking and bird watching. While you're there, be sure to visit Soufriere volcano — the world's only drive-in volcanic crater."

TAKE IT FROM

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TINA MONTZKA, CAMPER & NICHOLSONS ANTIBES

THE MALDIVES

"The Indian Ocean's Maldive islands are a glorious concoction of blue lagoons, white beaches and palm trees. Add to this more than 3,000 coral reefs and monsoon tides and you have one of the world's most impressive coral-reef diving areas at your disposal, with high visibility year-round, meaning you can easily see some of the thousand or more species of fish and other underwater creatures — from simple shrimp to wonderful turtles and sharks.

"Charters begin on the capital island of Malé, from where you can cruise to the North Malé Atoll to anchor in a turquoise lagoon at the Coco Palm resort on Bodu Hithi. Here you can wine and dine in style, or simply stretch out on sun beds with a cocktail as you watch a movie on the beach.

The One & Only Reethi Rah resort is also a fabulous diversion during a charter, offering impossible-to-resist spa treatments. Then cruise to the Baa Atoll, northwest of the North Malé Atoll to visit Nibiliga where you can witness a genuine Maldivian way of life complete with a local school, shop and mosque. You can also get to grips with Thun'du kunaa: the traditional craft of mat weaving.

And don't miss the opportunity to hire your own private Maldivian island for a day. While you're there, indulge in a beach picnic and an afternoon of swimming, sunbathing and beach games, followed by an evening barbecue — all in complete seclusion — before you head back to your yacht."

BARBARA DAWSON, CAMPER & NICHOLSONS PALM BEACH

BAHAMAS, CARIBBEAN

"Easily accessible just off the coast of Florida, the Bahamas, for me, is the ultimate place to get away from it all with family and friends. You could not ask for a better charter destination as this region is made for fishing, snorkelling, water sports, sunbathing, sailing, socialising and relaxing on board a private superyacht.

"Whether you steer a course for the Abacos in the north, the Exumas further south or the Berry Islands between the two, the Bahamas has something for everyone. On the Abacos you can explore 200-year-old fishing villages and small towns, then head out to sea to snorkel, fish and surf. The Exumas will give you something to write home about with the pink sandy beaches of Harbor Island and the Exumas Cays Land and Sea Park where you can swim with dolphins and feed sharks. For something different, head to Big Major Cay where pigs laze on the beach then follow you into the ocean for a swim — particularly when encouraged with a few edible treats. There are also several key golf resorts in the Exumas, and for those who like a varied nightlife of dining, dancing, cocktails and casinos, there is no better venue than the Atlantis resort on Paradise Island. However, my personal favourites in the Bahamas are the Turks and Caicos — a spectacular, remote cluster of islands way down south of the chain. They are more difficult to access but are all the more beautiful and peaceful because of it."

cruising destinations

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The location of the state of th

From the Leewards to the BVIs to the Windwards, every Caribbean group has its hero islands. Here, sea&i gives the inside track on two key destinations in each archipelago, steering you to the best that each has to offer, and advising which surrounding islands to include in your charter itinerary

caribbean highlights

By Miriam Cain

he cruising grounds of the Caribbean offer an infinite variety of exciting possibilities. Thanks to a colourful mosaic of culture, cuisine and language, courtesy of the different colonial powers that have laid claim to various chunks of the West Indies over the centuries, every island has unique character and charm. Coral reefs teem with exotic fish and deserted coves are ideal for swimming and all manner of water sports.

The best time to visit is between December and May, when the tropical seas are tempered by gentle, warming trade winds. However, the islands can be equally appealing during the summer months. From the scalloped coastlines, white-sand beaches of the British Virgin Islands and excellent anchorages around the chic Leeward Islands to the lush rainforests and towering mountains of the Windward Islands, each archipelago is unique, and within each group the islands are quite diverse. Read on to discover the highlights of each region...





Antigua & St Barths

These two islands in the Leewards' chain are poles apart in style but because their differences perfectly compliment one another they offer the best of everything. Begin your cruise from the unpretentious, old-world island of Antigua and spend a few leisurely days acclimatising to the Caribbean pace of life before progressing through the Leewards' chain and ending your itinerary at the glittering and sophisticated island of St Barths.

Antigua

Lying at the centre of the Eastern Caribbean chain, Antigua is steeped in maritime history (Admiral Nelson once commanded the naval dockyard here) and is renowned for being a wonderful place for fun, socialising and complete relaxation. Miles of gorgeous beaches are its primary attraction (there are 365 of them), but Antigua's colonial past also places it in pole position on the Caribbean cruising map as it has many historical sights.

Essential viewing during a visit includes English Harbour and Nelson's Dockyard — the latter being the most impressive manmade site in the Caribbean. Once the home to the British Royal Navy under Nelson's command, this cultural hot spot is a lasting symbol of England's powerful navy, and the Colonial naval

buildings still remain intact. Above English Harbour, the old fortifications of Shirley Heights are also worth a visit, especially for the Jump Up on Sundays when the Lookout Bar serves rum punch accompanied by lively reggae.

Other sites to prioritise during a few days on Antigua include Betty's Hope (the site of Antigua's first sugar plantation), and Fort James, which still has a full complement of cannons that, in their heyday, used to shoot across the bows of passing vessels that hadn't paid the customary 18 shillings to the fort's captain.

Save time, also, for the amazing beaches, the best of which are considered to be Half Moon Bay on the east coast and Dickenson Bay in the northwest. Both are long stretches of sparsely populated white sand. The island's verdant interior

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also has much to offer guests, not least of which is a nail-biting, zip-wire ride through the rainforest.

The surrounding underwater world is worth exploring. Snorkel among the neon-striped fish along the lengthy Paradise Reef off Dickenson Bay, or dive into the underwater park at Cades Reef. You can also discover Antigua's Pillars of Hercules, a group of coral columns resembling an ancient Greek temple.

Antigua is not known for its dining but the island does have a few culinary surprises. The open-air restaurant at Harmony Hall in Brown Bay serves fresh seafood dishes, while the Antigua Yacht Club Marina down in Falmouth Harbour favours an Italianstyle menu. Carlisle Bay has two restaurants to choose from — East for Japanese, Thai, Indian and Vietnamese, and Indigo on the Beach for alfresco dining. The bay itself is one of the prettiest anchorages on the island.

St Barths

With its white, sandy beaches, opulent resorts and fabulous French cuisine, St Barths has the scenic beauty of a tropical idyll wrapped up in the glossy lifestyle of St Tropez.

A tranquil retreat for much of the year, it comes alive during the holiday months when the jet set descend. During the height of the season the island buzzes and hip venues overflow with sparkling celebrities from Hollywood and Manhattan, all of whom head straight for the unfailingly cool places, such as the Isle de France hotel, the beachside Sand Bar at Eden Rock, or Le Select in the island's capital of Gustavia.

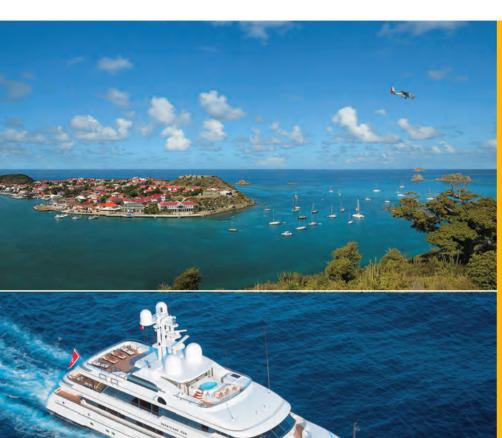
There are two ways to arrive in St Barths, and both are equally glamorous. You can sail in on your yacht from another island and watch as the tiny dot on the horizon gradually looms larger as redroofed houses and green hills zoom into view. Alternatively, you can opt for a nerve-racking but exhilarating flight. The airport runway is tucked behind a hill and is the second shortest in the world — the shortest being that on the nearby island of Saba. As you come in to land, the small plane glides over the hilltops at grass-skimming level, then suddenly drops to the runway overlooking the island's most popular beach of St Jean.

St Barths has a stretch of sand for every mood and taste: pristine Grande Saline for nature lovers and naturists; Toni for surfers; hip St Jean for glamour; Flamands for a silent stroll at sunset; Lorient or Shell Beach for a dozy Sunday with the family; and Grand Cul de Sac for gentle water sports.

The capital, Gustavia, resembles a mini Bond Street or Fifth Avenue, with high-end boutiques including Louis Vuitton

Opposite page: cruise into Antigua and stroll ashore for historic sights and fun bars Above: with so many beaches in the Leewards, you're sure to find a deserted spot on which to throw down a towel

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LEEWARD ISLANDS' ITINERARY

Creating a Leewards itinerary may seem daunting as there are so many islands and they cover such a vast area, but with a little advice from your Camper & Nicholsons charter broker you can easily group your favourites in a compelling cruise.

DAY 1 St Martin – Anguilla (15nm)

DAY 2 Anguilla

DAY 3 Anguilla – St Barths (31nm)

DAY 4 St Barths

DAY 5 St Barths - Saba (28nm)

Day 6 Saba – St Eustatius (18nm)

DAY 7 St Eustatius – St Kitts (19nm)

DAY 8 St Kitts – Nevis (11nm)

DAY 9 Nevis

DAY 10 Nevis – Barbuda (61nm)

DAY 11 Barbuda

DAY 12 Barbuda – Antiqua (43nm)

DAYS 13 & 14 Antiqua

THE EXPERTS' ADVICE...

Captain Emile Coetzee has been cruising in the Caribbean for several years and is now on board the 53.5m (175') Hurricane Run. His top tip when cruising here is to begin your itinerary windward and sail downwind from there, cruising from Antigua to St Barths. You can pretty much count on consistent trade winds.

Meanwhile, Will Kaye, captain of the 46.7m (153') Big Aron recommends lazy Sundays at St Barths' Nikki Beach, or his favourite Caribbean beach: Green Island on Antigua as it is a fantastic spot for kitesurfing as well as being a great anchorage.

and Ralph Lauren. This is the place to be berthed for New Year's Eve when fireworks and festivities continue all through the night.

Unlike Antigua, St Barths takes its food very seriously and the island is known for having the best chefs in the Caribbean. Reflecting the island's exotic multicultural history, dishes are a mixture of French, Creole and Italian, while Asian and fusion are also popular choices. For French food, try Le Sapotiller in Gustavia, Le Gaiac at Hotel Le Toiny, and On The Rocks at the Eden Rock Hotel. Maya's is the place to head for French Creole dishes, while L'Espirit Saline serves a fusion menu that changes daily. La Langouste is the place to go for fresh lobster.

As one would expect, the island also has a number of chic beach bars, including Nikki Beach on St Jean and Do Brazil on Gustavia's Shell Beach. Le Yacht Club is perfect for a Mojito, before heading to hilltop nightspot Le Ti St Barth. Casa Nikki is the place to let your hair down after hours.





HURRICANE RUN

53.5m (175'), 12 guests

from US\$300,000 per week

US Virgin Islands & British Virgin Islands

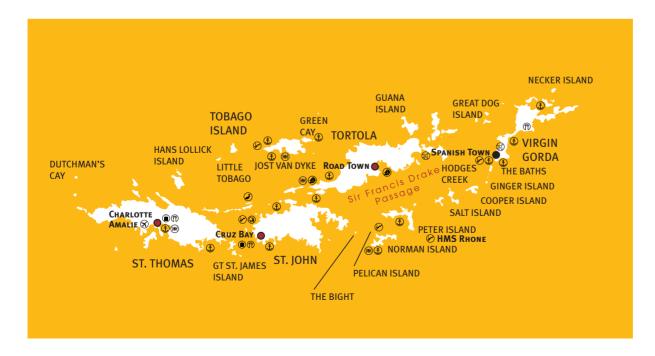
ocated at the northern tip of the West Indies, the US and British Virgin Islands were made for the waterborne. A balmy climate, steady easterly trade winds and an abundance of sheltered anchorages have made them a yachtsman's haven for centuries. The archipelago of over 60 islands and islets is split between the cosmopolitan US Virgin Islands and the neighbouring, and relatively unspoilt, British Virgin Islands. The former, featuring the main island of St Thomas, are known for their bustling activity, while the latter, including the exclusive Virgin Gorda, exude a low-key ambiance.

St Thomas, USVI

Often referred to as the New York City of the Caribbean due to its bustling vibe, St Thomas is the ideal place to start a cruise through the Virgin Islands.

The island has a rich cultural past and has had its fair share of dramas over the centuries. It was the first permanent settlement of the Danes in 1672, and some 50 years later it became an official port of entry for all nations. It was also rife with piracy during the late 1600s, and had the world's largest slave trade at this time. However, by the early 1700s legitimate trades had taken over and the houses of prosperous merchants lined the streets of Charlotte Amalie, which grew in splendour as the 1800s saw it become the central trading point of the West Indies. Its busy harbour is now crowded with sophisticated boutiques and restaurants. With tourism being the island's





Above: make time to explore the Virgin Islands ashore and beneath the waterline Opposite page: St Barths is one of the Caribbean's most glamorous islands main industry, the grand English manor houses and original storage buildings are being put to good use. The latter, which were once used for storing stolen pirate goods, have been converted into shops and boutique hotels.

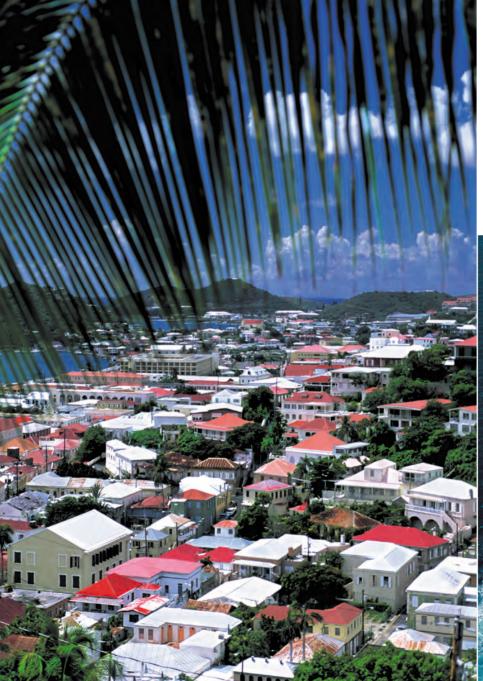
Spend a day ashore soaking up the fascinating architecture, buildings and museums. Fort William, located on the waterfront in Charlotte Amalie, is the oldest building still in use and dates

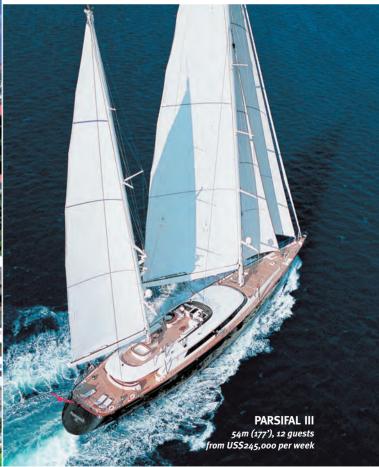
back to the 1670s. Over the years it has seen use as a fort, a jail, a courthouse and a police station — the building now houses a museum.

St Thomas remains a vital Caribbean port due to its sheltered location, and its situation between Europe and the Panama Canal. The US Virgin Islands are free ports, and while downtown Charlotte Amalie is where you can find trinkets and Caribbean artefacts, St Thomas' Yacht Haven Grande is the place to head for designer boutiques.

The island has only recently upped its game when it comes to dining, and is better known for its eclectic mix of cuisines — including American, Italian, Mexican and Asian — rather than its quality. That said, the standard of Caribbean cuisine is generally fantastic. There are a number of local establishments along the waterfront of Charlotte Amalie serving popular East Indian influenced dishes. Don't miss the pates (fried breads with meat fillings), stewed mutton soup, conch, plantains, Johnny cake, green sweet potatoes, curried roti and unusual island fruits.

Alternatively, join fellow yachties at one of the Yacht Haven Grande's restaurants and bars — W!kked (a bar and bistro),





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VIRGIN ISLANDS' ITINERARY

When it comes to the Virgin Islands, you don't have to choose between the US and British groups – both can easily be combined in one charter.

DAY 1 St Thomas – Trunk Bay, St John (11nm)

DAY 2 St John – Soper's Hole, Tortola (5nm)

DAY 3 Tortola – Peter Island (9nm)

DAY 4 Peter Island – The Baths, Virgin Gorda (15nm)

DAY 5 The Baths - North Sound, Virgin Gorda (8nm)

Day 6 Virgin Gorda – Anegada (15nm)

DAY 7 Anegada – Beef Island (20nm)

DAY 8 Beef Island – Norman Island (10nm)

DAY 9 Norman Island – Cane Garden Bay, Tortola (15nm)

DAY 10 Tortola – Jost Van Dyke (15nm)

DAY 11 Jost Van Dyke – St John (13nm)

DAY 12 St John – St Thomas (10nm)

THE EXPERT'S ADVICE...

Captain Emile Coetzee recommends the BVIs for family charters or first-time charterers as the distances between the islands are short and the waters are calm.

Grand Cru (a wine bar and Mediterranean restaurant) and Fat Turtle (a Caribbean roadhouse).

With the BVIs and their stunning beaches next on the itinerary, you may wish to give St Thomas' beaches a miss but those looking for some beach activity could try Magens Bay Beach as it is said to be one of the best in the US Virgin Islands, with calm waters and white sand.

Virgin Gorda, BV

Reclining to the east of the British Virgin Islands' chain, Virgin Gorda is the third largest in the group. The island is most widely known for The Baths on the southwest coast — a Stonehenge-esque collection of boulders amid pools of turquoise waters. With their colourful fish and coral, they are a delight to discover by kayak or snorkelling.

Close to The Baths is Spring Bay. The white sandy beach is lapped by some of the clearest waters to be found in the BVIs and the beach merges into a vast lawn that is great for picnics. Also nearby is the quiet Devil's Bay Beach, which is only accessible by boat or by walking The Baths' trails.

On the island's west coast, Little Dix Bay is another perfect spot for snorkelling and swimming; it is also where you will find the Little Dix Bay Spa set on the hillside with panoramic views from the treatment rooms over the island. Savannah Bay, also



on the island's west coast, is a beautiful stretch of secluded beach, and north of this is Mahoe Bay Beach, with picturesque reefs and a tropical landscape.

The interior of the island has lots to offer, including Spanish fortress ruins at Little Fort National Park, and National Parks at Gorda Peak, Devil's Bay, Spring Bay and North Sound.

There are also many first-class restaurants and resorts. The aptly named Top of the Baths has an American-inspired menu and serves the island's famous Painkiller cocktails. Don't miss the weekly barbecue and live steel bands on Sundays.

Further north, the Bitter End Yacht Club combines seafaring tradition with glamour, thanks to two restaurants and bars, an English-style pub, boutiques and a spa. Alternatively, Biras Creek is known for international cuisine. The open-air restaurant on the northern tip of Virgin Gorda overlooks the North Sound and your yacht anchored below. For a fine dining experience, book a table in the over-water lounge of Saba Rock.

Opposite page: red-roofed houses and lush landscapes typify the Virgin Islands **Above:** The Baths at Virgin Gorda



St Lucia & Mustique

Made up of rainforest landscapes and sheltered bays fringed with white-sand beaches, the Windward Islands are strewn down the eastern Caribbean. Within this island group lie the larger islands of St Lucia, St Vincent and Grenada, all of which are volcanic, lush and mountainous, while the Grenadines, which lie in between, are small islands with melodious names the likes of Bequia, Mustique and Canouan. Best discovered by yacht, Canouan's peace and solitude is unsurpassed, while Bequia and Mustique, though laid back, offer a plethora of activities and high-end resorts.

St Lucia

Fringed by volcanic and white-sand beaches and with an interior thick with rainforests, the volcanic island of St Lucia is one of the most popular in the Caribbean. Over the years it has attracted sailors of all types, from pirates nestling in the safety of the



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hurricane hole at Marigot Bay, to French and English military in centuries past. Today the island attracts hikers, divers and nature lovers who come to explore its breathtaking mountains and underwater world created by past volcanic activity. From the rugged terrain of the south, where the Piton mountains soar, to the white sand beaches and pretty coves of the north, the island has something for everyone.

The rainforest interior conceals a number of hiking trails, including those that lead across the towering Gros Piton. Explorers with a head for heights can go even deeper into the rainforest by taking the aerial tram over the trees, or a zip-line through them.

The waters that lap the shores of St Lucia are teeming with colourful marine life. Snorkel and dive around Soufriere Marine Park, turtle-spot at Grand Anse on the island's remote east coast, and kite surf to your heart's content.

For a taste of St Lucia's past, stroll around the old town of Soufriere. Once the island's capital, it is surrounded by the sulphur springs that lend it its name, and still has original Creole buildings.

Pigeon Island, a 44-acre national park linked to St Lucia by

a causeway, abounds with walking trails and historic remnants of its turbulent past. During the 18th century, the island changed hands between the French and the British 14 times, hence the island's place names, Creole cuisine and French patois.

The 19th-century Fond Doux Estate is also worth a visit to witness plantation life as it was in its heyday. The estate has acres of orchards, cocoa trees, coconut, coffee, nutmeg, banana and cinnamon plantations. Those looking to take advantage of duty-free shopping should venture to the island's capital of Castries. Not for the fainthearted, the bustling market and two shopping areas are great for retail therapy but as Castries Port is a stopover for many large cruise liners, the area can get busy.

St Lucia is dotted with idyllic resorts, including Marigot Bay. Set in what has been described as being the most beautiful bay in the Caribbean, it has provided shelter to mariners for centuries and is a favourite with charterers. Today it houses a marina, spa, fitness centre, restaurants, shops and resort with pool, all linked by a winding boardwalk.

The island offers a plethora of dining options, and local delicacies of Creole cuisine appear on most menus

Above: discover the sheltered bays and secluded beaches of the Windward Islands Opposite page: St Lucia's famous Piton mountains

in some form or another. Grilled pig tails, crab backs, roasted breadfruit, green fig and saltfish are all popular dishes, especially when washed down with a local rum punch. Charterhouse, located in the bustling Rodney Bay marina, is one of the oldest restaurants on the island and is where you will find a simple menu with catch-of-the-day specials or spare ribs — served with a spicy sauce. The Coal Pot is another old, family run restaurant that serves French dishes adapted with local sauces. For one of the best restaurants on the island, head to Piano Piano at Cotton Bay Village. For elegant dining, the Great Room restaurant at The Jalouise Plantation serves fresh and succulent seafood dishes.

Mustique

South of St Lucia, the Grenadines chain is a trail of palmstudded sandbars, coral reefs and tiny islets, which include the inherently glamorous and sophisticated island of Mustique.

In 1958, this exclusive, private island was transformed into a luxurious barefoot retreat by Lord Glenconner. Without doubt the best way to arrive is by yacht (the island's tiny airport closes at sunset as there are no lights on the airstrip).

For decades the island has attracted both English aristocracy and Hollywood elite, all of whom come here to discover its tranquil peace and privacy. Owned by a consortium, there is only one hotel, a small guesthouse and an eclectic collection of villas. A genuine tropical paradise, it is ideal for those wanting an easy, relaxing, chic retreat.

Mustique does not have its own marina, but Britannia Bay is sheltered from the trade winds and has mooring buoys. Anchor off the bay and take the tender ashore to the hub of the island. Here you will find most of the shops, restaurants and bars. Overlooking Endeavour Bay, the Beach Café at The Cotton House (as mentioned above, the only hotel on the island) is a great spot for lunch. The Veranda, also at the hotel, is perfect for candlelit dinners. For a spot of Caribbean revelry, Basil's Bar is a popular island hang out. Wednesday nights see locals and celebrities sharing the dance floor at the bar's weekly Jump Up. Alternatively, step back a century with afternoon tea at The Cotton House, or visit the quaint restaurant and cocktail bar Firefly, which also doubles as the island's only guesthouse.

Mustique has plenty of walking and hiking trails, or you could explore the island by 'mule' (aka a golf cart). There is also an equestrian centre and several horse-riding tracks that will lead you to the island's best-known beaches of Macaroni on the Atlantic side and Lagoon Beach and the bay at Gelliceaux on the calmer Caribbean side of the island.

For further information on chartering in the Caribbean, contact your Camper & Nicholsons charter broker, see page 6



WINDWARD ISLANDS' ITINERARY

DAY 1 Martinique – St Lucia (45nm)

Day 2 St Lucia

ICON

DAY 3 St Lucia – St Vincent (40nm)

Day 4 St Vincent

Day 5 St Vincent – Bequia (15nm)

DAY 6 Bequia – Mustique (8nm)

DAY 7 Mustique – Tobago Cays (14nm)

DAY 8 Tobago Cays – Mayreau – Petit St Vincent (8nm)

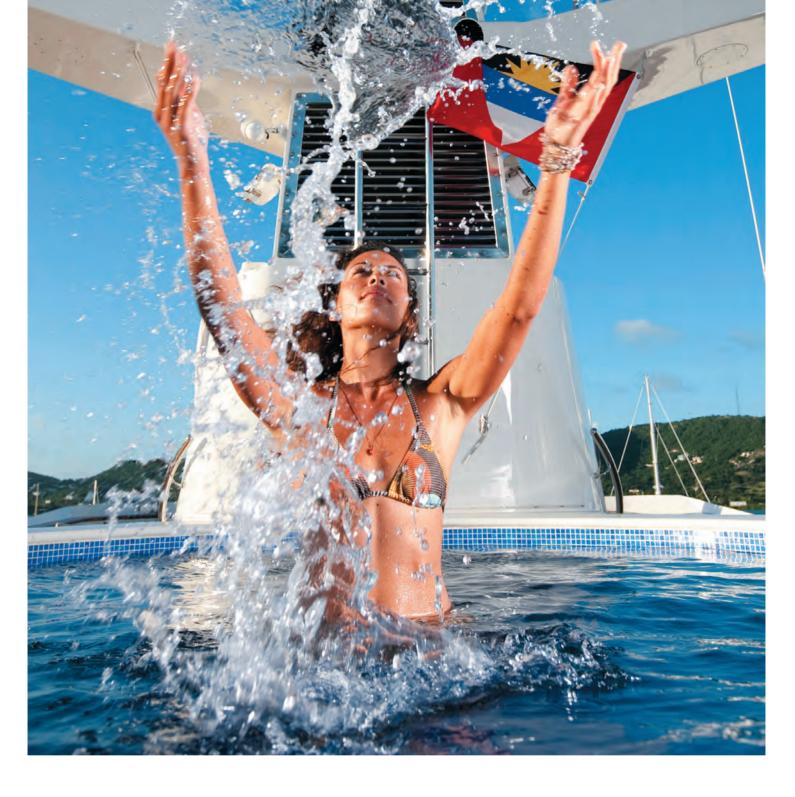
DAY 9 Petit St Vincent – Carriacou (12nm)

DAY 10 Carriacou – Grenada (40nm)

THE EXPERT'S ADVICE...

Captain James Campbell aboard the 34.3m (112' 5) sailing yacht Mystery recommends not attempting too much on a charter — pace yourself or you simply won't enjoy it and all the beaches and anchorages will blend into one other.

Instead, think Caribbean style and slow down. If you do want to visit lots of islands, choose small ones that are close together, like the Grenadines chain. If you pick larger, more remote islands, prioritise just a few to truly appreciate them and their incredible rainforests, rivers, waterfalls, towns and beaches.





Living up to her name, the 47m (153') expedition yacht Big Aron offers vast space inside and on deck, making her ideal for cruising the world in comfort

Photography Jérôme Kélagopian

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South pacific till in the south pacific till

Marooned amid the vast expanse of ocean between Australia, Hawaii and South America, the islands of the South Pacific are some of the most remote — and spectacular — on earth

By Kate Rigby

lung just beneath the equator like a hammock, a cluster of islands have charmed their way onto the cruising route of yachtsmen prepared to travel that bit further for something truly extraordinary.

Such is the beauty of the South Pacific islands that for those with the time and inclination to visit, the rewards are many. The ocean in this part of the world is unparalleled for cruising. Your yacht can take flight across miles of deserted water, then anchor off a carefully selected handful of the many thousands of islands that dot the ocean. Step ashore on each to a paradise of serene blue lagoons, tropical inland waterfalls, rainforest trails, beaches of black and gold sand, ancient fishing villages, exotic pearl farms and friendly and colourful locals.

Planning a charter here is something of a balancing act; you'll need to decide which of the main island groups you want to focus on, and within each you then have a choice of key islands. It's not always a simple task to narrow down favourites as there are thousands to explore in this part of the world and many are

very far apart, so charters need to be carefully and realistically planned. Below are the six main island groups and some of the highlights of each to give you a taste of what to expect. Your Camper & Nicholsons charter broker can then weave a select handful into a bespoke cruise to suit you.

ΛŲ

One of the principal island groups, Fiji comprises more than 300 islands (mostly created by volcanic activity over millennia) split between nine island regions. Viti Levu is the largest island, with Nadi International Airport being the main entry into the country.

Spend a few days ashore, dividing your time between hiking up tropical mountains, kayaking and rafting through the Namosi Highlands and visiting the cities, which include Suva, the capital, where colourful markets sit alongside colonial architecture. While you're there, take a tour of the botanical gardens and Fiji Museum for an insight into the region's culture, history and lifestyle. Other cities on Viti Levu include Nadi and Lautoka.





Vanua Levu is the second largest island in the group and is stunningly beautiful, as is Taveuni, which has earned itself the nickname 'garden island of Fiji' thanks to its lush vegetation, tropical flora and mountains.

Also in the region are the Kadavu islands, where you can wander through verdant rainforests and tick off sightings of rare and colourful bird species, and the Yasawa group of islands, which are famous for their blue lagoons, white-sand beaches and rugged volcanic backdrop. The Mamanucas are also blessed with spectacular scenery, reef-fringed beaches and intriguing birdlife.

If you fancy a spot of luxury amid the remote desert islands, steer a course to Vatulele Island, which has a resort of the same name that opened in 1990 and has since gained accolades worldwide. A beautiful boutique property set on a lagoon, it occupies a stunning site and merits a night ashore. Start with cocktails at sunset, followed by dinner at tables lit by starlight, candlelight and lanterns. Many of the ingredients are picked fresh from the resort's garden or plucked straight from the

ocean. An impressive wine cellar ensures all gourmet treats are well accompanied.

The Qamea Resort and Spa is also worth a visit for evening drinks, or perhaps a spa treatment — the combination of delicious Guinot products and spectacular tropical jungle setting make for a memorable afternoon during any charter.

BEST FOR... beach life, romance, family fun, scuba diving and cultural interest

DON'T MISS... hiking on Waya Island; taking a float plane from Nadi to Turtle Island to visit the Blue Lagoon; riding downstream on traditional bamboo boats to explore the sacred Naihehe caves

tanga

The kingdom of Tonga comprises an archipelago of around 170 coral and volcanic islands. The main island of Tongatapu is a good place to start as it is home to some of Tonga's most ancient history, and its royal family. Here you'll discover the Royal Palace and nearby Royal Tombs, as well as fascinating archaeological

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sites including the old capital at Mu'a, complete with moats and ancient tombs, and the Ha'amonga'a Maui Trilithon (the Stonehenge of the Pacific built by the Lapita people around 1200AD). You can also visit the landing place of mariners Abel Tasman and Captain Cook, picnic on secluded beaches and have a traditional Tongan dinner served up with the islanders' ancient cultural performance. The morning markets are a fun way to mingle with the local community, and you might pick up a few local mementoes along the lines of woven baskets and handicrafts. You could also take a kart safari trip to explore the heart of the islands.

This is a region that invites you to make the most of the ocean, with whale-watching, snorkelling, diving, swimming and kayaking vying for your time — the latter two being great ways to explore the off-lying islands. 'Eua Island has its own National Park, making it a serene retreat and the best place in Tonga to trek, with forests, cliffs, caves and shorelines to explore. For game fishing, swimming with humpbacks and fantastic cave and shipwreck dives, head to the Vava'u group.

BEST FOR... beach life, romance, friendly locals
DON'T MISS... whale watching; snorkelling off Vava'u; the King's
Palace on Nukualofa; the coral islands off Tongatapu; the wild
horses on 'Eua Island

cook islands

There are 15 islands in the Cook group, which is located between Tahiti and Tonga. The main island is Rarotonga, where there is an international airport, and this is a great place for activity and adventure. This is the youngest island in the group and it is a tropical haven of banana, coconut and pineapple trees. It's also a very musical island, so your visit is likely to be accompanied by a backing chorus of church hymns, coconutshell ukuleles and island drums. Surrounded by a lagoon, water is a way of life here so you can snorkel, swim, fish, scuba dive and sail to your heart's content. Nearby Aitutaki is worth a day trip as this small island has a gorgeous lagoon and great beaches on which to spend a lazy afternoon. It is known as the Honeymoon Island as it is so beautiful and has an intrigu-

Above left: the pristine white sands of Fiji

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Above right: take your pick from more than 1,000 islands in the Solomon group

ing history generously spliced with legend. Mangaia is another volcanic isle of particular interest to archaeologists and anthropologists. Visit on Friday and you will catch the market where you can feast on fresh fruit, then deep-sea fish or whale watch in the afternoon before a night at Babe's Bar.

BEST FOR... beach life, family fun, friendly locals

DON'T MISS... the Aitutaki Lagoon; traditional island dances; the eight-million-year-old limestone caves of Atiu

DOMDA

The islands of Samoa are divided between American Samoa and independent Samoa. Landscapes range from rainforest-carpeted volcanic mountain peaks to white-sand beaches, cascading waterfalls, sheer cliffs, blue lagoons and coral reefs. A perfect way to see the sights is to hire a bicycle and take to the peaceful roads. Amid the natural scenery, you'll encounter pretty villages with churches and open homes facing onto village greens. The main islands are Upolu, where highlights include Lalomanu Beach and Fagaloa Bay on the east coast,

which is surrounded by some of the oldest rainforests in the South Pacific, and Tutuila, where there is a National Park.

BEST FOR... culture, scenery

DON'T MISS... the Togitogiga Falls on Upolu; the Taga Blowholes on Savai'I; sleepy Manono Island

vanuatu

There are 83 islands in the group, 14 of which are relatively large, the rest much smaller. You can really soak up native island culture here as the locals live in traditional villages where life still revolves around fishing and drinking kava. Visit Mount Yasur volcano on Tanna, where you can also wander around traditional villages and witness ancient island ceremonies, see wild horses and swim in underground caves. Active guests can keep busy hiking on Espiritu Santo, the largest of Vanuatu's islands, or scuba and wreck dive in its surrounding waters — such as Million Dollar Point, where thousands of tons of equipment were disposed of by the US during the Second World War. It makes for a unique and fascinating dive, although striking coral



reefs, blue holes and underground caverns elsewhere promise more scenic experiences. The more beach-minded among your group should head to the main island of Efate, which is becoming known as the gourmet capital of the South Pacific.

BEST FOR... adventure, culture, friendly locals

DON'T MISS... diving down to spot the SS President Coolidge wreck off Espiritu Santo; abseiling down the Mele Cascades waterfall in the tropical forests of Vanuatu; driving a buggy across the island; hand-feeding tropical fish and enjoying a beach barbecue

abandai acaalca

With almost 1,000 islands in this South Pacific archipelago, there is an endless choice of things to see and do. In the western province is the Marovo Lagoon, the world's largest saltwater lagoon and home to an amazing diversity of marine life. On many of the other islands you can trek to the top of waterfalls and volcanoes. There are also botanical gardens and a national art gallery and museum to add a little culture to your trip. Honiara, in particular, saw some of the most dramatic fighting of the

Second World War and you can take tours to sites of interest and visit the US and Japanese memorials here. Certainly worth a visit is Tetepare Island, which, uninhabited for 150 years, has recently earned international renown for its conservation and archaeological significance. This pristine wilderness is home to an incredible variety of plants and animals, such as three species of turtle (including the endangered leatherback) and pygmy parrots. Ecotourism activities include rainforest walks, picnics, moonlit coconut crab walks, village visits and turtle tagging with rangers.

BEST FOR... history, culture, surfing, watersports

DON'T MISS... dolphins playing in the coves of Savo at sunrise; Honiara market — the perfect place to stock up on fresh fruit, vegetables and fish for your cruise; swimming with reef fish in the turquoise lagoon of Tetepare.

Due to the distances between islands, and limited accessibility/facilities in some areas, it is not possible to visit all the islands mentioned during a charter, but they could be incorporated as part of an extended trip.

Depending how much time you can devote to the islands, your Camper & Nicholsons charter broker, see page 6, can recommend a realistic itinerary



industry report

ASSESSING THE MARKET

The fourth edition of Camper & Nicholsons (super) Yachting Index, launched in August, reviewed the year 2010. Here we look at fresh figures from 2011, which show a gradual but significant upturn in the market

By Anne Dixon

but in a welcome turn of events the third quarter of 2011 (July to September) showed an increase in the value of yachts sold in the 24-metre-plus (78'-plus) size range, when compared to the same period in 2009 and 2010. On an equally positive note, the value of yachts sold since the beginning of 2011 was also up overall in the same period compared to 2009 and 2010, proving that this wasn't just a blip, but rather a gradual and significant upturn overall.

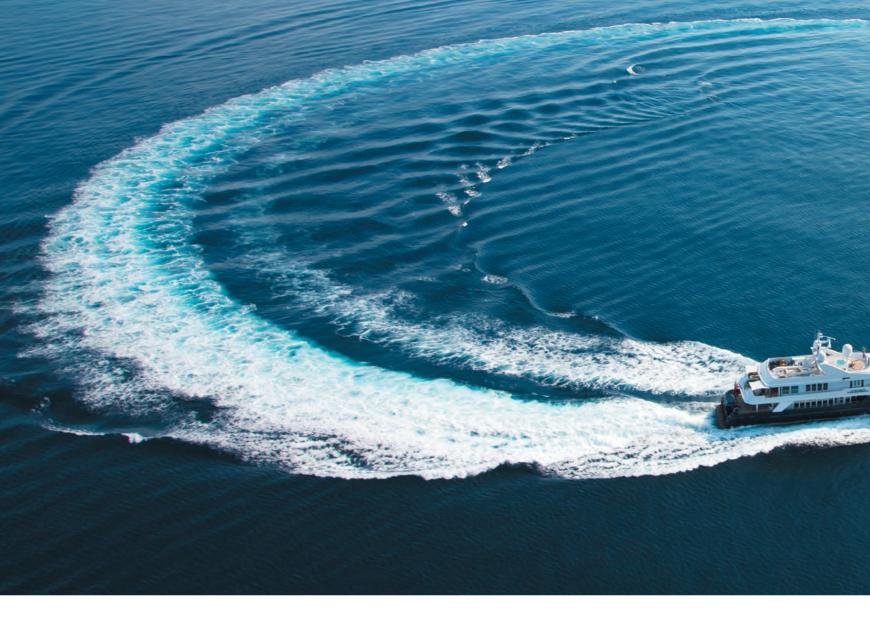
The market is certainly not roaring away and can still not be described as being buoyant by even the most optimistic, but buyers and sellers are finding more common ground and are more readily able to agree sales prices than has been possible over the last two years. Most sellers now appreciate that if they want their yacht to sell they have to price it competitively, while, for the large part, buyers have stopped talking exclusively about distress deals and bank repossessions. They are now

looking for more genuine, value-driven deals where they can see that they are getting an appreciably better deal than they would have a few years ago. They also want assurance that the yacht they are buying has been well maintained and is a good investment overall.

The upturn is not just in terms of value but also the volume of yachts sold. From the first quarter to the third quarter, this rose from 207 units in 2009, and 235 units in 2010, up to 270 to date this year. It needs to be noted, though, that these figures are for known sales and don't take account of certain brokerage sales that remain private and unknown. However, this has always been the case so is unlikely to be significant statistically.

However, while a general upturn is welcome news, it is only when analysing the details that it is clear that the market is still segmentally split by size and type, and that the improvement is confined to certain very specific areas, with others trailing behind.

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SOLD TO DATE THIS YEAR

Of the 270 yachts sold so far in 2011, 26 (10%) of them were sailing yachts. This is a little under the usual percentage split of the market, as sailing versus motor is usually around 80/20.

For the first to third quarter, 46% of sailing yachts sold fell into the 24 to 30-metre (78' to 100') size range, compared to 42% for the same period in 2010. In the 30 to 40-metre (100' to 131') size range, 35% were sold in 2011, while 32% were sold in the same period in 2010. In the 40 to 50-metre (131' to 164') size range, 15% were sold in 2011, with 13% being sold in the same period in 2010. In the 50-metre+ range, just one sailing yacht was sold in 2011, while three were sold in this size range in 2010.

With just one sale over 50-metres, overall market percentages have been significantly affected. It is therefore evident that there has not been a big shift in the trends in the sailing market segment compared to 2010. Overall, 24 sailing yachts were sold during the first to third quarter of 2010, whereas 26 were sold in the same period in 2011. By the end of 2010, 35 sailing yachts had been sold. This figure is very much on a par with 2009, which saw 34 sailing yachts sold during the year. Considering how close the trends run, it follows that we may therefore witness a number of sales in the sailing yacht segment during the final quarter of 2011 —

perhaps following viewings at the key autumn boat shows in Monaco and Fort Lauderdale.

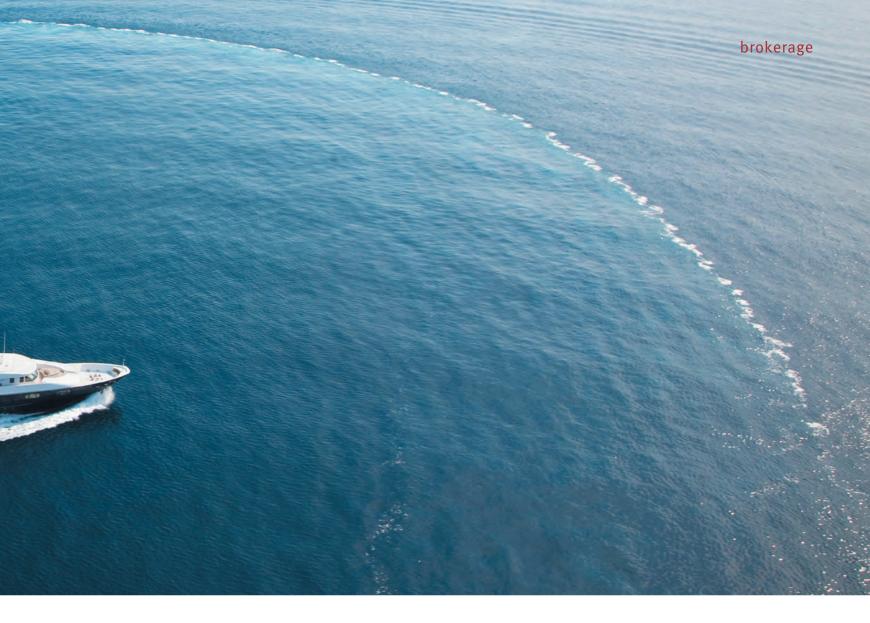
Seventy seven per cent of sailing yachts sold this year were priced in Euros, and although this does not necessarily mean they were sold to Europeans, the sailing yacht market does remain predominantly European in bias.

In the motor yacht category, the largest number of units sold to date fell within the 24 to 30-metre size range, totalling 41% of the number of yachts sold; the 30 to 40-metre range was not far behind with 39% of the motor yacht fleet sold, while the 40 to 50-metre range saw 14% of sales. The 50-metre + range saw 6%.

SIZE MATTERS

The 24 to 30-metre motor yacht market has seen some 101 yachts sold — the same number as was sold in the same period of 2010 (first to third quarter) and approximately the same number as for the whole of 2009 (first to fourth quarter).

The 30 to 40-metre motor yacht market in 2011 has seen 94 sales to date, compared to 83 for the same period in 2010, and 96 for the whole of 2009. The 40 to 50-metre motor yacht market saw 34 units sold compared to 28 for the same period in 2010 (first to third quarter), and 33 for all of 2009.



The 50-metre-plus category has seen 15 sales to date this year, while 2010 saw 25 sales for the same period, and the whole of 2009 saw 21 sales.

Analysing these figures, one can see that it is the 30 to 50m range that has seen the most growth, with smaller vessels of 24 to 30m staying static, and the 50m+ range falling.

THE TOP TEN vs THE OTHERS

Since 2009 the top ten brokerage houses have accounted for the largest percentage of the value of yachts sold, but not the volume. This is because most large yachts sign with major brokerage houses, and they are usually the higher-value vessels.

From the first quarter to the end of the third quarter this year, the value of yachts sold by the top ten brokerage houses equated to US\$1,486 million versus US\$1,359 million from all the others combined. The number of yachts sold to date does not reflect the value, as the top ten brokerage houses have sold 90 to date in 2011, compared to 176 sold by the others combined. 2010 saw a similar percentage split, with the value of the yachts sold by the top ten far out weighing the volume when compared to the others combined. However, 2009 saw the other brokerage houses, combined, selling more in terms of value and volume.

A QUESTION OF AGE

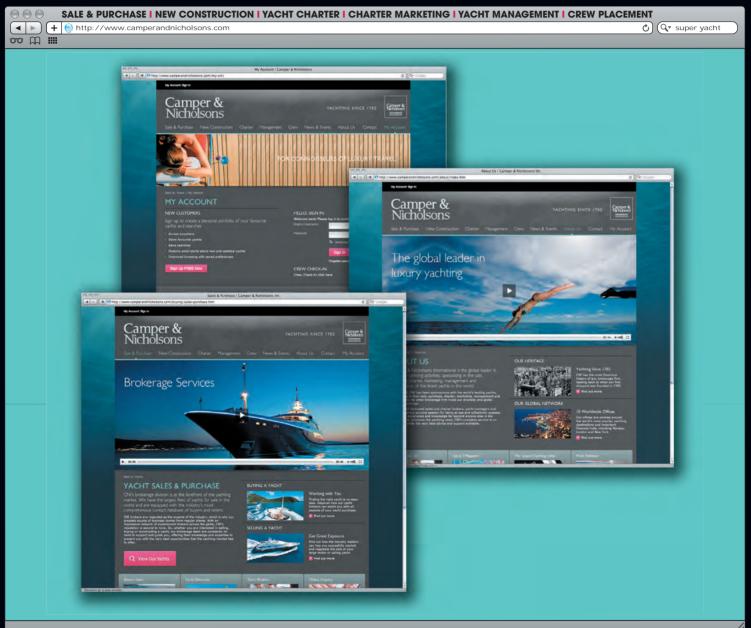
During the past year, 73% of all sailing yachts sold were aged over ten years, and of these 21% were over 20 years old. Nine per cent were delivered between 2001 and 2005, and the remaining 8% were delivered after 2006. Sailing yachts on the market have historically always been older.

In the motor yacht market, 44% of yachts sold in the 24 to 30-metre category were under five years old. The same trend is reflected in the 30 to 40-metre size range, where 40% of yachts sold were under five years old, and in the 40 to 50-metre sector, where 32% of the motor yachts sold were delivered in the past five years. However, in the 50-metre+ segment, 50% of sales were for yachts delivered within the last six years, and 21% were older than 20 years.

In conclusion, overall the industry has seen a slow but gradual increase in sales, and the recent autumn boat shows indicated that interest levels are up from last year. Camper & Nicholsons' Mike Payne comments, "We saw plenty of qualified buyers at both Monaco and Fort Lauderdale and positive negotiations are under way. The feeling is that the market is continuing to improve, with realistic prices. There is a genuine air of confidence."

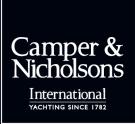
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Your new window onto the world of superyachts



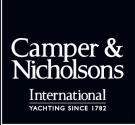
Welcome to Camper & Nicholsons International's new website, which is packed with features designed to satisfy all your yachting needs at the click of a button. The new site has a unique range of user-friendly features, enabling searches to be saved, yachts to be compared and favourite finds to be catalogued. www.camperandnicholsons.com also hosts other helpful options, including the ability to share yachts with friends, registrating to receive regular, up-to-date information, accessing an extensive list of insider tips on charter destinations, and much more.

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*Not for sale or charter to US residents while in US waters — C&N marks are registered trademarks used under licence by CNI. Photography: all rights reserved **BLUE EYES LONDON** 60m/196'1, CRN, 2009. **Asking price**: **€39,000,000** JEREMY COMPORT ☎ +33 (0)4 92 912 912 🗷 jc@can.cnyachts.com **QM OF LONDON** 49.9m/163'8, Benetti, 1998. **Asking price**: **€9,900,000** 47.5m/155′1, ISA, 2005. **Asking price**: €14.500.000 JEREMY COMPORT ☎ +33 (0)4 92 912 912 🗷 jc@can.cnyachts.com



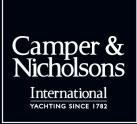


*Not for sale or charter to US residents while in US waters — C&N marks are registered trademarks used under licence by CNI. Photography: all rights reserved **ANDIAMO*** 36.6m/120', Benetti, 2006. Asking price: €8,800,000

FERNANDO NICHOLSON ☎ +1 305 604 9191 ॼ fpn@mia.cnyachts.com **NEW CENTRAL AGENCY NAVETTA 33** 32.6m/107′, Ferretti, 2008. Asking price: €5,500,000 JEREMY COMPORT **☎** +33 (0)4 92 912 912 **⊠** jc@can.cnyachts.com

34.8m/114', Hugh McLean & Sons, 1953/2010. Asking price: €1,900,000 MICHAEL PAYNE ☎ +377 97 97 77 00 mp@mon.cnyachts.com

43m/141', CN Nicolini, 1995/2010. Asking price: \in 8,600,000. Available for charter JONATHAN SYRETT \Rightarrow +34 971 40 33 11 \implies jsyrett@cnipalma.com







MM 28m/90', Pershing, 2008. Asking price: €4,400,000 MICHAEL PAYNE ☎ +377 97 97 77 00 ™ mp@mon.cnyachts.com



LA DOLCE VITA 26m/85'3, Moonen, 1999. Asking price: €1,795,000 MICHAEL PAYNE ☎ +377 97 97 77 00 ☑ mp@mon.cnyachts.com ARNE PLOCH ☎ +34 971 40 33 11 ☑ aploch@cnipalma.com

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24.9m/78', Sunseeker, 2007. Asking price: \$1,850,000

DAVID SEAL ☎ +377 97 97 77 00 ☑ ds@mon.cnyachts.com



24.5m/80', Italversil, 1993. **Asking price**: **€690,000** JONATHAN SYRETT ☎ +34 971 40 33 11 🗷 jsyrett@cnipalma.com



23.9m/78', Monty Nautic, 2003. Asking price: €1,750,000 JONATHAN SYRETT ☎ +34 971 40 33 11 🗷 jsyrett@cnipalma.com



23.5m/77′, Cantieri Navali Lavagna, 1996. Asking price: €1,750,000 JORDAN WAUGH ☎ +377 97 97 77 00 🗷 jw@mon.cnyachts.com



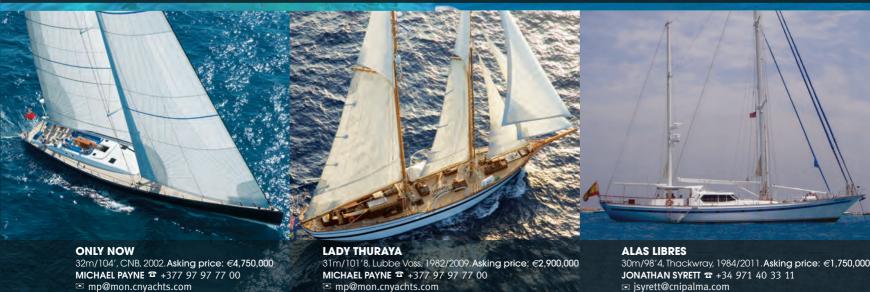
21.6/72', Pershing, 2009. **Asking price**: **€2,400,000** RYTIS BABRAVICIUS ☎ +377 97 97 77 00 🗷 rb@mon.cnyachts.com





NEW CENTRAL AGENCY BLUE COAST 88 26.8m/88', Latitude Yachts, 2013. Asking price: €6,650,000 DAVID SEAL ☎ +377 97 97 77 00 ☑ ds@mon.cnyachts.com

K2WIND24m/78'8, Wally Yachts, 2000. Asking price: €1,900,000 **JEREMY COMPORT a** +33 (0)4 92 912 912 **g** jc@can.cnyachts.com



before YOU GO

Thanks to his roles as international property developer, keen yachtsman and founder of ski-wear brand Nevica, Paul Goldstein is well placed to share his travel tips

When you travel, what essential items do you take...

In your hand luggage en route? I always keep the basics close to hand, such as a travel wallet, mobile phone and my beloved MacBook Pro.

In your suitcase for when you arrive? I rarely carry a suitcase as I'm usually heading to my boat — La Cima III — or to my French chalet in Val d'Isère. I keep a set of most of my essential belongings in each place so that I don't have to keep carting things around. That said, I do sometimes find myself taking the odd spare part out to the boat, or light bulbs to the chalet. I have also been known to deliver tins of baked beans and tea bags — but if I can get away with it I ask my guests to bring them instead.

What are your foolproof travel tips?

To save time and hassle I avoid checking in luggage wherever possible. If I'm flying out of the UK I always try to use London Heathrow's Terminal 5- it is such a beautiful terminal and I've never had any check-in problems or huge security queues. It also has a very comfortable club lounge.

What's the first thing you do when you arrive at a new destination?

If I'm on my boat I usually check the weather forecast; if I am going to the chalet I tune into the snow conditions.

What favourite destinations would you recommend for...

A luxury one-night/weekend stay? The Ritz in Paris always promises a great experience. It has beautiful bed linen and towels and attentive service. A week's cruise? I love Croatia, particularly around Hvar and the Kornati islands. Hvar itself has beautiful waters and bays, plus there are some wonderful restaurants and places for fun nightlife. This contrasts beautifully with the Kornati islands and their quiet, calm, lunar landscapes. I'm a great fan of the Eastern Mediterranean in general, with its clear waters, quiet bays,



realistic prices and lack of jelly fish, so as well as Croatia I am very happy cruising around Montenegro, Turkey and Greece.

An extended holiday? Island hopping in the Aegean is a favourite choice. I prefer the less commercial islands that do not have airports or cruise-ship facilities. My particular favourites are Symi, Kastelorizo, Patmos and Amorgos. A ski trip? My chalet in Val d'Isère is my winter home-from-home but I also love Aspen, Colorado, because of the good skiing, great restaurants and all the Hollywood bling that hits the slopes.

What inspires you to travel?

I'll do anything to get away from the English weather and local news.

What dream destination have you yet to visit?

South America is a fascinating country and quite different to the other places I have visited, so that is certainly on my wish list.

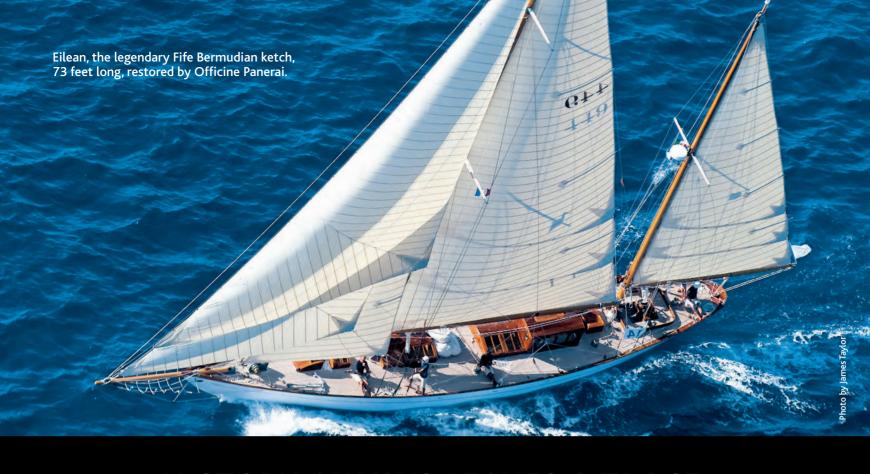
Do you relax on holiday or try to jam in as much as possible?

I like to get a balance of work, play, sport and good food.

Travel light or pack the kitchen sink?

I like to travel very, very light.





HISTORY ALWAYS LEAVES A TRACE.

RADIOMIR - 45mm



